## **Eurasian Bank JSC**

Unconsolidated Financial Statements for the year ended 31 December 2017

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# Independent Auditors' Report

#### To the Board of Directors of Eurasian Bank Joint Stock Company

#### Opinion

We have audited the separate financial statements of Eurasian Bank Joint Stock Company (the "Bank"), which comprise the unconsolidated statement of financial position as at 31 December 2017, the unconsolidated statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying separate financial statements present fairly, in all material respects, the unconsolidated financial position of the Bank as at 31 December 2017, and its unconsolidated financial performance and its unconsolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditors' Responsibilities* for the Audit of the Separate Financial Statements section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* (IESBA Code) together with the ethical requirements that are relevant to our audit of the separate financial statements in the Republic of Kazakhstan, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the separate financial statements of the current period. These matters were addressed in the context of our audit of the separate financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

«КПМГ Аудит» ЖШС, Қазақстанда тіркелген жауапкершілігі шектеулі серіктестік, Швейцария заңнамасы бойынша тіркелген КРМG International Cooperative ("KPMG International") қауымдастығына кіретін КРМG тәуелсіз фирмалар желісінің мүшесі.



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#### Impairment of loans to customers

Please refer to the Notes 3(g)(i) and 16 in the separate financial statements.

How the matter was addressed in our audit					
Our audit procedures included evaluating and testing the Bank's key controls over the assessment of loan impairment, including controls over the approval, recording and monitoring of loans to customers, and evaluating the methodologies, inputs and assumptions used by the Bank in calculating collectively assessed impairments and determining the adequacy of impairment allowances for individually assessed loans to customers through forecast recoverable cash flows, including the realisation of collateral.					
We analysed the Bank's key inputs and assumptions for both collective and individual impairment allowances for corporate loans. As part of this, we critically assessed the Bank's revisions to estimates and assumptions in respect of historical loss rates, collateral valuation, discount rates and current economic factors and considered the sensitivity of these inputs on the assessment of impairment.					
For the retail loans portfolio we challenged the appropriateness of the key assumptions used for collective impairment against our understanding of the Bank. This involved recalculation of provisioning rates based on the Bank's actual historic experience.					
For a sample of exposures that were subject to an individual impairment assessment, and focusing on those with the most significant potential impact on the separate financial statements, we specifically challenged the Bank's assumptions on the expected future cash flows, including the value of realisable collateral based on our own understanding and available market information.					
Our testing of loans to individuals assessed collectively included re-performance of the model calculations and validation of the data inputs in the model in order to assess the accuracy of calculation of the impairment allowance. The assumptions inherent in the model were critically assessed against our understanding of the Bank, its recent performance and industry developments. These actual rates were compared to those assumed by the Bank to assess the reasonableness of the rates used in the collective impairment assessment. The assumptions for valuation and expected costs to sell collateral, were also assessed by comparing them to recent actual results and other market data.					



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#### Impairment of loans to customers, continued

Please refer to the Notes 3(g)(i) and 16 in the separate financial statements.

The key audit matter	How the matter was addressed in our audit
	We also assessed whether the separate financial statement disclosures appropriately reflect the Bank's exposure to: credit risk, credit quality of loan portfolio and sensitivity of impairment allowance to changes in key assumptions.

## Responsibilities of Management and Those Charged with Governance for the Separate Financial Statements

Management is responsible for the preparation and fair presentation of the separate financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the separate financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.

#### Auditors' Responsibilities for the Audit of the Separate Financial Statements

Our objectives are to obtain reasonable assurance about whether the separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these separate financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.



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- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the separate financial statements, including the disclosures, and whether the separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the separate financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditors' report is:



#### **KPMG Audit LLC**

State Licence to conduct audit # 0000021 dated 6 December 2006 issued by the Ministry of Finance of the Republic of Kazakhstan

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Assel Khairova	ILPIAG
General Director	KBMG Audit LLC
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15 June 2018

Unconsolidated Statement of Profit or Loss and Other Comprehensive Income for the year ended 31 December 2017

	Note	2017 KZT'000	2016 KZT'000
Interest income	4	94,209,556	94,768,396
Interest expense	4	(60,704,123)	(61,769,825)
Net interest income	4	33,505,433	32,998,571
Fee and commission income	5	18,440,440	10,766,759
Fee and commission expense		(1,630,088)	(1,013,081)
Net fee and commission income	-	16,810,352	9,753,678
Net loss on financial instruments at fair value through	а П		
profit or loss	6	(18,447,713)	(5,087,713)
Net foreign exchange gain	7	3,987,223	6,644,500
Net loss on available-for-sale financial assets		-	(259,483)
Gain from sale of mortgage and consumer loans		53,834	177,676
Gain from recognition of discount on subordinated debt securities issued	25	106,961,607	_
	25	(513,251)	1,374,433
Other operating (expenses)/income, net	-	142,357,485	45,601,662
Operating income	8	(104,782,925)	(13,385,656)
Impairment losses	8 18	(7,883,963)	(15,565,050)
Impairment losses on investment in subsidiary Personnel expense	18 9	(16,835,039)	(16,216,055)
Other general administrative expenses	10	(13,348,946)	(14,629,780)
-	10	(493,388)	1,370,171
(Loss)/profit before income tax Income tax (expense)/benefit	11	(2,208,150)	104,523
		(2,701,538)	1,474,694
(Loss)/profit for the year	-	(2,701,550)	1,4/4,094
<b>Other comprehensive (loss)/income</b> Items that are or may be reclassified subsequently to profit or loss:			
Revaluation reserve for available-for-sale financial			
assets: - Net change in fair value		(120,061)	(177,999)
- Net change in fair value transferred to profit or loss		-	259,483
Total items that are or may be reclassified subsequently			
to profit or loss		(120,061)	81,484
Total other comprehensive (loss)/income for the year	-	(120,061)	81,484
Total comprehensive (loss)/income income for the year	-	(2,821,599)	1,556,178
(Loss)/earnings per share	-		
Basic (loss)/earnings per share (KZT)	29	(193.22)	22.77

The unconsolidated financial statements as set out on pages 7 to 101 were approved by management on 15 June 2018 and were signed on its behalf by:

£ Loginov P.V Chairman of The M gement Board land Еуразиял

Eurasian Bank JSC

Kapekova Sh.K. Chief Accountant

The unconsolidated statement of profit or loss and comprehensive income is to be read in conjunction with the notes to, and forming part of, the unconsolidated financial statements.

	Note	2017 KZT'000	2016 KZT'000
ASSETS			
Cash and cash equivalents	12	144,408,405	96,670,667
Financial instruments at fair value through profit or loss	13	87,013	122,282,220
Available-for-sale financial assets	14	50,378,050	2,998,459
Deposits and balances with banks	15	3,533,408	3,601,512
Loans to customers	16	608,563,848	690,168,632
Held-to-maturity investments	17	124,617,053	23,614,279
Investments in subsidiaries	18	7,101,853	7,097,853
Current tax asset		1,001,560	3,408,819
Property, plant and equipment and intangible assets	19	21,632,274	24,733,023
Other assets	20	6,786,308	17,776,078
Total assets		968,109,772	992,351,542
LIABILITIES			
Financial instruments at fair value through profit or loss	13	19,334	10,091
Deposits and balances from banks	21	173,410	6,702,531
Amounts payable under repurchase agreements	22	42,282,857	-
Current accounts and deposits from customers	23	689,149,730	669,500,205
Debt securities issued	24	20,598,790	130,117,851
Subordinated debt securities issued	25	67,955,179	23,748,211
Other borrowed funds	26	37,994,781	55,138,154
Deferred tax liabilities	11	3,830,888	2,309,290
Other liabilities	27	9,326,304	11,225,114
Total liabilities		871,331,273	898,751,447
EQUITY			
Share capital	28	57,135,194	51,135,191
Share premium		2,025,632	2,025,632
Reserve for general banking risks		8,234,923	8,234,923
Dynamic reserve		7,594,546	7,594,546
Revaluation reserves for available-for-sale financial assets		(222,039)	(101,978)
Retained earnings		22,010,243	24,711,781
Total equity		96,778,499	93,600,095
Total liabilities and equity	. <u> </u>	968,109,772	992,351,542
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Book value per ordinary share (KZT)	28 (c)	4,417.90	4,404.67

	2017 KZT'000	2016 KZT'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Interest receipts	81,781,596	75,002,188
Interest payments	(59,254,535)	(60,335,108)
Fee and commission receipts	18,251,758	12,340,087
Fee and commission payments	(1,630,088)	(1,013,081)
Net receipts from financial instruments at fair value through		
profit or loss	103,756,737	19,800,644
Net receipts from foreign exchange	3,093,043	2,563,459
Other (payments)/receipts	(550,982)	1,043,535
Personnel expenses	(15,633,096)	(17,595,227)
Other general administrative expenses	(9,162,587)	(10,812,070)
(Increase)/decrease in operating assets		
Deposits and balances with banks	89,398	3,386,947
Loans to customers	(18,863,321)	(18,471,178)
Other assets	4,874,612	(9,458,335)
Increase/(decrease) in operating liabilities		
Deposits and balances from banks	(6,504,645)	(505,200)
Amounts payable under repurchase agreements	42,252,006	(2,635,001)
Current accounts and deposits from customers	22,779,830	24,461,577
Other liabilities	(1,852,480)	4,304,330
Net cash from operating activities before income tax paid	163,427,246	22,077,567
Income tax paid	-	(934,327)
Cash flows from operating activities	163,427,246	21,143,240
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of subsidiary	-	6,886,817
Contribution to share capital of subsidiary	(5,000)	-
Purchases of available-for-sale financial assets	(48,760,106)	(28,784,456)
Sale and repayment of available-for-sale financial assets	2,087,159	32,421,016
Purchases of precious metals	(210,302)	-
Sale of precious metals	187,821	-
Purchases of held-to-maturity investments	(1,692,717,767)	(423,623,267)
Redemption of held-to-maturity investments	1,597,580,491	424,631,818
Purchases of property, equipment and intangible assets	(1,603,889)	(3,727,189)
Sale of property, equipment and intangible assets	248,299	783,401
Cash flows (used in)/from investing activities	(143,193,294)	8,588,140

#### *Eurasian Bank JSC* Unconsolidated Statement of Cash Flows for the year ended 31 December 2017

	2017	2016
	KZT'000	KZT'000
CASH FLOWS FROM FINANCING ACTIVITIES		
Receipts from debt securities issued	11,231,499	689,041
Repayment of debt securities issued	(34,277,324)	-
Repurchase of debt securities issued	(87,692,049)	(33,752,882)
Receipts from subordinated debt securities issued	149,966,154	2,000,705
Receipts of other borrowed funds	4,081,976	18,760,272
Repayment of other borrowed funds	(21,069,784)	(7,469,839)
Proceeds from issuance of share capital	6,000,003	15,024,980
Dividends paid	-	(772,000)
Cash flows from/(used) in financing activities	28,240,475	(5,519,723)
Net increase in cash and cash equivalents	48,474,427	24,211,657
Effect of changes in exchange rates on cash and cash equivalents	(736,689)	(1,222,082)
Cash and cash equivalents at the beginning of the year	96,670,667	73,681,092
Cash and cash equivalents at the end of the year (Note 12)	144,408,405	96,670,667

KZT'000	Share capital	Share premium	Reserve for general banking risks	Dynamic reserve	Revaluation reserves for available-for- sale financial assets	<b>Retained</b> earnings	Total
Balance at 1 January 2016	36,110,211	2,025,632	8,234,923	6,733,233	(183,462)	24,870,400	77,790,937
Total comprehensive income							
Profit for the year	-	-	-	-	-	1,474,694	1,474,694
Other comprehensive income							
Items that are or may be reclassified subsequently to							
profit or loss:							
Net change in fair value of available-for-sale financial assets	-	-	_	-	(177,999)	-	(177,999)
Net change in fair value of available-for-sale financial					(1,1,3,5))		(11,,,,,)
assets transferred to profit or loss	-	-	-	-	259,483	-	259,483
Total items that are or may be reclassified subsequently to	)						
profit or loss	-	-	-	-	81,484	-	81,484
Total other comprehensive income	-	-	-	-	81,484	-	81,484
Total comprehensive income for the year		-		-	81,484	1,474,694	1,556,178
Transactions with owners recorded directly in equity							
Shares issued (Note 28 (a))	15,024,980	-	-	-	-	-	15,024,980
Dividends declared (Note 28 (b))	-	-	-	-	-	(772,000)	(772,000)
Other movements in equity							
Transfer to dynamic reserve		-		861,313		(861,313)	
Balance at 31 December 2016	51,135,191	2,025,632	8,234,923	7,594,546	(101,978)	24,711,781	93,600,095

The unconsolidated statement of changes in equity is to be read in conjunction with the notes to, and forming part of, the unconsolidated financial statements.

КZТ'000	Share capital	Share premium	Reserve for general banking risks	Dynamic reserve	Revaluation reserves for available-for- sale financial assets	<b>Retained</b> earnings	Total
Balance at 1 January 2017	51,135,191	2,025,632	8,234,923	7,594,546	(101,978)	24,711,781	93,600,095
Total comprehensive loss							
Loss for the year	-	-	-	-	-	(2,701,538)	(2,701,538)
Other comprehensive loss							
Items that are or may be reclassified subsequently to							
profit or loss:							
Net change in fair value of available-for-sale financial assets	-	-	-	-	(120,061)	-	(120,061)
Total items that are or may be reclassified subsequently to	)				(120.0(1)		(100.0(1))
profit or loss	-	-		-	(120,061)	-	(120,061)
Total other comprehensive loss	-	-	-	-	(120,061)		(120,061)
Total comprehensive loss for the year	-	-	-	-	(120,061)	(2,701,538)	(2,821,599)
Transactions with owners recorded directly in equity							
Shares issued (Note 28 (a))	6,000,003	-	-	-	-	-	6,000,003
Balance at 31 December 2017	57,135,194	2,025,632	8,234,923	7,594,546	(222,039)	22,010,243	96,778,499

### 1 Background

#### (a) Organisation and operations

Eurasian Bank JSC (the "Bank") was established in 1994 in the Republic of Kazakhstan as a closed joint-stock company under the laws of the Republic of Kazakhstan. Due to a change in legislation introduced in 2003, the Bank was re-registered as a joint-stock company on 2 September 2003. The Bank operates based on general banking licence No. 237 granted on 28 December 2007. The Bank also holds licences Nos. 0401100623 and 0407100189 for brokerage, dealing and custodian activities. The principal activities of the Bank are deposit taking and customer account maintenance, lending, issuing guarantees, custodian services, cash and settlement operations, operations with securities and foreign exchange.

The activities of the Bank are regulated by the National Bank of the Republic of Kazakhstan (the "NBRK").

The Bank is a member of the Kazakhstan Deposit Insurance Fund.

As at 31 December 2017, the Bank has 16 regional branches (2016: 16) and 116 cash settlement centres (2016: 118) from which it conducts business throughout the Republic of Kazakhstan.

The registered address of the Bank's head office is 56 Kunayev str., Almaty, Republic of Kazakhstan. The majority of the Bank's assets and liabilities are located in the Republic of Kazakhstan.

On 1 April 2010 the Bank acquired a subsidiary, Eurasian Bank OJSC (Open Joint Stock Company), located in Moscow, Russian Federation. On 29 January 2015 the subsidiary was renamed to Eurasian Bank PJSC (Public Joint Stock Company) (Note 18).

On 30 December 2015 the Bank acquired a subsidiary, BankPozitiv Kazakhstan JSC, located in Almaty, Republic of Kazakhstan which was renamed to EU Bank (SB of Eurasian Bank JSC) JSC. On 31 December 2015 the sole shareholder of the Bank approved a reorganisation plan, under which EU Bank (SB of Eurasian Bank JSC) JSC was merged with the Bank. On 3 May 2016 the actual merger of EU Bank (SB of Eurasian Bank JSC) JSC with the Bank took place.

On 21 August 2017 the Bank's subsidiaries Eurasian Project 1 LLP and Eurasian Project 2 LLP were registered. The principal activity of these entities is acquisition and management of doubtful and bad assets of the Bank.

#### (b) Shareholder

As at 31 December 2017 Eurasian Financial Company JSC ("EFC") is the Bank's Parent company, which owns 100.00% of the Bank's shares (2016: EFC owned 100.00% of the Bank's shares).

#### (c) Business environment

The Bank's operations are primarily located on the territory of the Republic of Kazakhstan. Consequently, the Bank is exposed to the economic and financial markets of the Republic of Kazakhstan which display characteristics of an emerging market. Legal, tax and regulatory frameworks are being developed and are subject to varying interpretations and frequent changes that, together with other legal and fiscal impediments, contribute to the challenges faced by entities operating in the Republic of Kazakhstan. The unconsolidated financial statements reflect management's assessment of the impact of the Republic of Kazakhstan business environment on the operations and financial position of the Bank. The future business environment may differ from management's assessment.

### 2 Basis of preparation

#### (a) Statement of compliance

The accompanying unconsolidated financial statements are prepared in accordance with International Financial Reporting Standards (IFRS).

### 2 Basis of preparation, continued

#### (a) Statement of compliance, continued

The Bank also prepares consolidated financial statements for the year ended 31 December 2017 in accordance with IFRS that can be obtained from the Bank's head office at 56 Kunayev str., Almaty, Republic of Kazakhstan.

#### (b) Basis of measurement

The unconsolidated financial statements are prepared on the historical cost basis except that financial instruments at fair value through profit or loss and available-for-sale financial assets are stated at fair value.

#### (c) Functional and presentation currency

The functional currency of the Bank is the Kazakhstan tenge ("KZT") as, being the national currency of the Republic of Kazakhstan, it reflects the economic substance of the majority of underlying events and circumstances relevant to the Bank.

The KZT is also the presentation currency for the purposes of these unconsolidated financial statements.

Financial information presented in KZT is rounded to the nearest thousand.

#### (d) Use of estimates and judgments

The preparation of unconsolidated financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results could differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Information about significant areas of estimation uncertainty and critical judgments in applying accounting policies is described in the following notes:

- estimates of impairment of loans to customers Note 16;
- estimates of fair value of financial assets and liabilities Note 37;
- financial instruments at fair value through profit or loss Note 13;
- estimates of fair value of subordinated debt securities issued Note 25.

#### (e) Changes in accounting policies and presentation

The Bank has adopted the following amendments to standards with a date of initial application of 1 January 2017:

Disclosure Initiative (Amendments to IAS 7). IAS 7 Statement of Cash Flows has been amended as part of the IASB's broader disclosure initiative to improve presentation and disclosure in financial statements. The amendment requires disclosures that enable users of unconsolidated financial statements to evaluate changes in liabilities arising from unconsolidated financing activities, including both changes arising from cash flow and non-cash changes. One way to meet this new disclosure requirement is to provide a reconciliation between the opening and closing balances for liabilities arising from unconsolidated financing activities. However, the objective could also be achieved in other ways.

## **3** Significant accounting policies

The accounting policies set out below are applied consistently to all periods presented in these unconsolidated financial statements, and are applied consistently by the Bank, except as explained in Note 2(e), which addresses changes in accounting policies.

#### (a) Accounting for investments in subsidiaries in the unconsolidated financial statements

Subsidiaries are investees controlled by the Bank. The Bank controls an investee when it is exposed to, or has rights to, variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Investments in subsidiaries are stated at cost in the unconsolidated financial statements of the Bank.

#### (b) Foreign currency

Transactions in foreign currencies are translated to the functional currency of the Bank at exchange rates at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortised cost in foreign currency translated at the exchange rate at the end of the reporting period.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are translated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction.

Foreign currency differences arising on translation to the functional currency are recognised in profit or loss, except for differences arising on translation of available-for-sale equity instruments, with exception of foreign currency differences arising from impairment of such instruments, in which case foreign currency differences classified as other comprehensive income will be reclassified to profit or loss.

Below are foreign currency exchange rates as at the end of the year used by the Bank in preparation of the unconsolidated financial statements:

	<b>31 December 2017</b>	<b>31 December 2016</b>
KZT/EUR	398.23	352.42
KZT/USD	332.33	333.29

#### (c) Cash and cash equivalents

Cash and cash equivalents include notes and coins on hand, unrestricted balances (nostro accounts) held with the NBRK and other banks and highly liquid financial assets with original maturities of less than three months, which are subject to insignificant risk of changes in their fair value, and are used by the Bank in the management of short-term commitments. Cash and cash equivalents are carried at amortised cost in the unconsolidated statement of financial position.

#### (d) Financial instruments

#### (i) Classification

Financial instruments at fair value through profit or loss are financial assets or liabilities that are:

acquired or incurred principally for the purpose of selling or repurchasing in the near term;

#### (d) Financial instruments, continued

#### (i) Classification of financial instruments, continued

- part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking;
- derivative financial instruments (except for a derivative that is a financial guarantee contract or a designated and effective hedging instruments); or
- upon initial recognition, designated as at fair value through profit or loss.

The Bank may designate financial assets and liabilities at fair value through profit or loss where either:

- the assets or liabilities are managed, evaluated and reported internally on a fair value basis;
- the designation eliminates or significantly reduces an accounting mismatch which would otherwise arise or,
- the asset or liability contains an embedded derivative that significantly modifies the cash flows that would otherwise be required under the contract.

All trading derivatives in a net receivable position (positive fair value), as well as options purchased, are reported as assets. All trading derivatives in a net payable position (negative fair value), as well as options written, are reported as liabilities.

Management determines the appropriate classification of financial instruments in this category at the time of the initial recognition. Derivative financial instruments and financial instruments designated as at fair value through profit or loss upon initial recognition are not reclassified out of at fair value through profit or loss category. Financial assets that would have met the definition of loans and receivables may be reclassified out of the fair value through profit or loss or available-for-sale category if the Bank has an intention and ability to hold them for the foreseeable future or until maturity. Other financial instruments may be reclassified out of at fair value through profit or loss category only in rare circumstances. Rare circumstances arise from a single event that is unusual and highly unlikely to recur in the near term.

*Loans and receivables* are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those that the Bank:

- intends to sell immediately or in the near term;
- upon initial recognition designates as at fair value through profit or loss;
- upon initial recognition designates as available-for-sale or,
- may not recover substantially all of its initial investment, other than because of credit deterioration.

*Held-to-maturity investments* are non-derivative financial assets with fixed or determinable payments and fixed maturity that the Bank has the positive intention and ability to hold to maturity, other than those that:

- the Bank upon initial recognition designates as at fair value through profit or loss;
- the Bank designates as available-for-sale or,
- meet the definition of loans and receivables.

*Available-for-sale financial assets* are those non-derivative financial assets that are designated as available-for-sale or are not classified as loans and receivables, held-to-maturity investments or financial instruments at fair value through profit or loss.

#### (d) Financial instruments, continued

#### (ii) Recognition

Financial assets and liabilities are recognised in the unconsolidated statement of financial position when the Bank becomes a party to the contractual provisions of the instrument. All regular way purchases of financial assets are accounted for at the settlement date.

#### (iii) Measurement

A financial asset or liability is initially measured at its fair value plus, in the case of a financial asset or liability not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial asset or liability.

Subsequent to initial recognition, financial assets, including derivatives that are assets, are measured at their fair values, without any deduction for transaction costs that may be incurred on sale or other disposal, except for:

- loans and receivables which are measured at amortised cost using the effective interest method;
- held-to-maturity investments that are measured at amortised cost using the effective interest method;
- investments in equity instruments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured;

All financial liabilities, other than those designated at fair value through profit or loss and financial liabilities that arise when a transfer of a financial asset carried at fair value does not qualify for derecognition, are measured at amortised cost.

#### (iv) Amortised cost

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment. Premiums and discounts, including transaction costs, are included in the carrying amount of the related instrument and amortised based on the effective interest rate of the instrument.

Financial assets or liabilities originated at interest rates different from market rates are re-measured at origination to their fair value, being future interest payments and principal repayment(s) discounted at market interest rates for similar instruments. The difference is credited or charged to profit or loss as gains or losses on the origination of financial instruments at rates different from market rates. Subsequently, the carrying amount of such assets or liabilities is adjusted for amortisation of the gains/losses on origination and the related income/expense is recorded in interest income/expense within profit or loss using the effective interest method.

#### (v) Fair value measurement principles

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal, or in its absence, the most advantageous market to which the Bank has access at that date. The fair value of a liability reflects its non-performance risk.

When available, the Bank measures the fair value of an instrument using quoted prices in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

When there is no quoted price in an active market, the Bank uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all the factors that market participants would take into account in these circumstances.

#### (d) Financial instruments, continued

#### (v) Fair value measurement principles, continued

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price, i.e., the fair value of the consideration given or received. If the Bank determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognised in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is supported wholly by observable market data or the transaction is closed out.

If an asset or a liability measured at fair value has a bid price and an ask price, the Bank measures assets and long positions at the bid price and liabilities and short positions at the ask price.

Portfolios of financial assets and financial liabilities that are exposed to market risk and credit risk that are managed by the Bank on the basis of the net exposure to either market or credit risk, are measured on the basis of a price that would be received to sell the net-long position (or paid to transfer the net short position) for a particular risk exposure. Those portfolio-level adjustments are allocated to the individual assets and liabilities on the basis of the relative risk adjustment of each of the individual instruments in the portfolio.

The Bank recognises transfers between the levels of the fair value hierarchy as of the end of the end of the reporting period during which the change has occurred.

#### (vi) Gains or losses on subsequent measurement

A gain or loss arising from a change in the fair value of a financial asset or liability is recognised as follows:

- a gain or loss on a financial instrument classified as at fair value through profit or loss is recognised in profit or loss;
- a gain or loss on an available-for-sale financial asset is recognised as other comprehensive income in equity (except for impairment losses and foreign exchange gains or losses on debt financial instruments available-for-sale) until the asset is derecognised, at which time the cumulative gain or loss previously recognised in equity is recognised in profit or loss. Interest in relation to an available-for-sale financial asset is recognised in profit or loss using the effective interest method.

For financial assets and liabilities carried at amortised cost, a gain or loss is recognised in profit or loss when the financial asset or liability is derecognised or impaired, and through the amortisation process.

#### (vii) Derecognition

The Bank derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred or in which the Bank neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control of the financial asset. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Bank is recognised as a separate asset or liability in the unconsolidated statement of financial position. The Bank derecognises a financial liability when its contractual obligations are discharged, or cancelled or expire.

The Bank enters into transactions whereby it transfers assets recognised on its unconsolidated statement of financial position, but retains either all risks and rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognised.

#### (d) Financial instruments, continued

#### (vii) Derecognition, continued

In transactions where the Bank neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset, it derecognises the asset if control over the asset is lost.

In transfers where control over the asset is retained, the Bank continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred assets.

If the Bank purchases its own debt, it is removed from the unconsolidated statement of financial position and the difference between the carrying amount of the liability and the consideration paid is included in gains or losses arising from early retirement of debt.

The Bank writes off assets deemed to be uncollectible.

#### (viii) Repurchase and reverse repurchase agreements

Securities sold under sale and repurchase ("repo") agreements are accounted for as secured financing transactions, with the securities retained in the unconsolidated statement of financial position and the counterparty liability included in amounts payable under repo transactions. The difference between the sale and repurchase prices represents interest expense and is recognised in profit or loss over the term of the repo agreement using the effective interest method.

Securities purchased under agreements to resell ("reverse repo") are recorded as amounts receivable under reverse repo transactions. The difference between the purchase and resale prices represents interest income and is recognised in profit or loss over the term of the repo agreement using the effective interest method.

If assets purchased under an agreement to resell are sold to third parties, the obligation to return securities is recorded as a trading liability and measured at fair value.

#### (ix) Derivative financial instruments

Derivative financial instruments include swaps, forwards, futures, spot transactions and options in interest rates, foreign exchanges, precious metals and stock markets, and any combinations of these instruments.

Derivatives are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at fair value. All derivatives are carried as assets when their fair value is positive and as liabilities when their fair value is negative.

Changes in fair value of derivatives are recognised immediately in profit or loss.

Although the Bank trades in derivative instruments for risk hedging purposes, these instruments do not qualify for hedge accounting.

#### (x) Offsetting

Financial assets and liabilities are offset and the net amount reported in the unconsolidated statement of financial position when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously. The Bank currently has a legally enforceable right to set off if that right is not contingent on a future event and enforceable both in the normal course of business and in the event of default, insolvency or bankruptcy of the Bank or any counterparty.

#### (e) **Property, plant and equipment**

#### (i) Owned assets

Items of property, plant and equipment are stated at cost less accumulated depreciation and impairment losses.

#### (e) Property, plant and equipment

#### (i) Owned assets, continued

Where an item of property, plant and equipment comprises major components having different useful lives, they are accounted for as separate items of property, plant and equipment.

#### (ii) Depreciation

Depreciation is charged to profit or loss on a straight-line basis over the estimated useful lives of the individual assets. Depreciation commences on the date of acquisition or, in respect of internally constructed assets, from the time an asset is completed and ready for use. Land is not depreciated. The estimated useful lives are as follows:

-	Buildings	40-100 years
-	Computer and banking equipment	5 years
-	Vehicles	7 years
-	Furniture	8 to 10 years
-	Leasehold improvements	5 years.

#### (f) Intangible assets

Acquired intangible assets are stated at cost less accumulated amortisation and impairment losses.

Acquired computer software licenses are capitalised on the basis of the costs incurred to acquire and bring to use the specific software.

Amortisation is charged to the profit or loss on a straight-line basis over the estimated useful lives of intangible assets. The estimated useful lives are as follows:

-	Trademark	10 years
-	Computer software and other intangibles	7 years.

#### (g) Impairment of assets

The Bank assesses at the end of each reporting period whether there is any objective evidence that a financial asset or group of financial assets is impaired. If any such evidence exists, the Bank determines the amount of any impairment loss.

A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the financial asset (a loss event) and that event (or events) has had an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Objective evidence that financial assets are impaired can include default or delinquency by a borrower, breach of loan covenants or conditions, restructuring of financial asset or group of financial assets that the Bank would not otherwise consider, indications that a borrower or issuer will enter bankruptcy, the disappearance of an active market for a security, deterioration in the value of collateral, or other observable data related to a group of assets such as adverse changes in the payment status of borrowers in the group, or economic conditions that correlate with defaults in the group. In addition, for an investment in an equity security available-for-sale a significant or prolonged decline in its fair value below its cost is objective evidence of impairment.

#### (i) Financial assets carried at amortised cost

Financial assets carried at amortised cost consist principally of loans and other receivables ("loans and receivables"). The Bank reviews its loans and receivables to assess impairment on a regular basis.

#### (g) Impairment of assets, continued

#### (i) Financial assets carried at amortised cost, continued

The Bank first assesses whether objective evidence of impairment exists individually for loans and receivables that are individually significant, and individually or collectively for loans and receivables that are not individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed loan or receivable, whether significant or not, it includes the loan or receivable in a group of loans and receivables with similar credit risk characteristics and collectively assesses them for impairment. Loans and receivables that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on a loan or receivable has been incurred, the amount of the loss is measured as the difference between the carrying amount of the loan or receivable and the present value of estimated future cash flows including amounts recoverable from guarantees and collateral discounted at the loan or receivable's original effective interest rate. Contractual cash flows and historical loss experience adjusted on the basis of relevant observable data that reflect current economic conditions provide the basis for estimating expected cash flows.

In some cases the observable data required to estimate the amount of an impairment loss on a loan or receivable may be limited or no longer fully relevant to current circumstances. This may be the case when a borrower is in financial difficulties and there is little available historical data relating to similar borrowers. In such cases, the Bank uses its experience and judgment to estimate the amount of any impairment loss.

All impairment losses in respect of loans and receivables are recognised in profit or loss and are only reversed if a subsequent increase in recoverable amount can be related objectively to an event occurring after the impairment loss was recognised.

When a loan or receivable is uncollectible, it is written off against the related allowance for impairment. The Bank writes off a loan or receivable balance (and any related allowances for losses) when the Bank's management determines that the loans and receivables are uncollectible and when all necessary steps to collect the loans or receivables are completed.

#### (ii) Financial assets carried at cost

Financial assets carried at cost include unquoted equity instruments included in available-for-sale financial assets that are not carried at fair value because their fair value cannot be reliably measured. If there is objective evidence that such investments are impaired, the impairment loss is calculated as the difference between the carrying amount of the investment and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset.

All impairment losses in respect of these investments are recognised in profit or loss and cannot be reversed.

#### (iii) Available-for-sale financial assets

Impairment losses on available-for-sale financial assets are recognised by transferring the cumulative loss that is recognised in other comprehensive income to profit or loss as a reclassification adjustment. The cumulative loss that is reclassified from other comprehensive income to profit or loss is the difference between the acquisition cost, net of any principal repayment and amortisation, and the current fair value, less any impairment loss previously recognised in profit or loss. Changes in impairment provisions attributable to time value are reflected as a component of interest income.

#### (g) Impairment of assets, continued

#### (iii) Available-for-sale financial assets, continued

If, in a subsequent period, the fair value of an impaired available-for-sale debt security increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed, with the amount of the reversal recognised in profit or loss. However any subsequent recovery in the fair value of an impaired available-for-sale equity security is recognised in other comprehensive income.

#### (iv) Non-financial assets

Non-financial assets, other than deferred taxes, are assessed at each reporting date for any indications of impairment. The recoverable amount of non-financial assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. For an asset that does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the cash-generating unit to which the asset belongs. An impairment loss is recognised when the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount.

All impairment losses in respect of non-financial assets are recognised in profit or loss and reversed only if there has been a change in the estimates used to determine the recoverable amount.

Any impairment loss is only reversed to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

#### (h) **Provisions**

A provision is recognised in the unconsolidated statement of financial position when the Bank has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

A provision for restructuring is recognised in the period when the Bank has approved a detailed and formal restructuring plan, and the restructuring either has commenced or has been announced publicly. Future operating costs are not provided for.

#### (i) Credit related commitments

In the normal course of business, the Bank enters into credit related commitments, comprising undrawn loan commitments, letters of credit and guarantees, and provides other forms of credit insurance.

Financial guarantees are contracts that require the Bank to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

A financial guarantee liability is recognised initially at fair value net of associated transaction costs, and is measured subsequently at the higher of the amount initially recognised, less cumulative amortisation or the amount of provision for losses under the guarantee. Provisions for losses under financial guarantees and other credit related commitments are recognised when losses are considered probable and can be measured reliably.

Financial guarantee liabilities and provisions for other credit related commitment are included in other liabilities.

#### (i) Credit related commitments, continued

Loan commitments are not recognised, except in the following cases:

- loan commitments that the Bank designates as financial liabilities at fair value through profit or loss;
- if the Bank has a past practice of selling the assets resulting from its loan commitments shortly after origination, then the loan commitments in the same class are treated as derivative instruments;
- loan commitments that can be settled net in cash or by delivering or issuing another financial instrument;
- commitments to provide a loan at a below-market interest rate.

#### (j) Share capital

#### (i) Ordinary shares

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares and share options are recognised as a deduction from equity, net of any tax effects.

#### (ii) Dividends

The ability of the Bank to declare and pay dividends is subject to the rules and regulations of Kazakhstan legislation.

Dividends in relation to ordinary shares are reflected as an appropriation of retained earnings in the period when they are declared.

#### (k) Taxation

Income tax comprises current and deferred taxes. Income tax is recognised in profit or loss except to the extent that it relates to items of other comprehensive income or transactions with shareholders recognised directly in equity, in which case it is recognised within other comprehensive income or directly within equity.

#### (i) Current income tax

Current tax expense is the expected tax payable on the taxable income for the year, using tax rates enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

#### (ii) Deferred tax

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for the following temporary differences:

- differences related to initial recognition of goodwill not deductible for tax purposes;
- differences related to initial recognition of assets and liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss; and
- temporary differences related to investments in subsidiaries, associates and joint arrangements to the extent that where the Bank is able to control the timing of the reversal of the temporary differences and it is probable that they will not reverse in the foreseeable future.

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. Future taxable profits are determined based on the reversal of relevant taxable temporary differences. If the amount of taxable temporary differences is insufficient to recognise a deferred tax asset in full, then future taxable profits are considered, based on the business plan of the Bank.

#### (k) Taxation, continued

#### (ii) Deferred tax, continued

Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised. Such reductions are reversed when the probability of future taxable profits improves.

Unrecognised deferred tax assets are reassessed at each reporting date and recognised to the extent that it has become probable that future taxable profits will be available against which they can be used.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. The measurement of deferred tax reflects the tax consequences that would follow the manner in which the Bank expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax assets and liabilities, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

#### (l) Income and expense recognition

Interest income and expense are recognised in profit or loss using the effective interest method.

Financial instruments at FVTPL are stated at fair value, with any gains or losses arising on remeasurement recognised in profit or loss. Accrued discounts and premiums are recognised in gains or losses less losses from financial instruments at fair value through profit or loss.

Loan origination fees, loan servicing fees and other fees that are considered to be integral to the overall profitability of a loan, together with the related transaction costs, are deferred and amortised to interest income over the estimated life of the financial instrument using the effective interest method.

Other fees, commissions and other income and expense items are recognised in profit or loss when the corresponding service is provided. The Bank acts as an agent for insurance providers offering their insurance products to consumer loan borrowers. Commission income from insurance represents commissions for such agency services received by the Bank from such partners. It is not considered to be integral to the overall profitability of consumer loans because it is determined and recognised based on the Bank's contractual arrangements with the insurance provider rather than with the borrower, the borrowers have a choice whether to purchase the policy, the interest rates for customers with and without the insurance are the same. The Bank does not participate in the insurance risk, which is entirely borne by the partner. Commission income from insurance is recognised in profit or loss when the Bank provides the agency service to the insurance company.

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

#### (m) Segment reporting

An operating segment is a component of a Bank that engages in business activities from which it may earn revenues and incur expenses, whose operating results are regularly reviewed by the chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

#### (n) Comparative information

Comparative information is reclassified to conform to changes in presentation in the current year.

#### Reclassifications in the unconsolidated financial statements for the previous year

During the preparation of the Bank's unconsolidated financial statements as at 31 December 2017, management made certain reclassifications affecting the corresponding figures to conform to the presentation of unconsolidated financial statements for the year ended 31 December 2017.

The effects from reclassifications on the corresponding figures may be as follows:

KZT'000	As previously reported	Effect of reclassifications	As reclassified
Unconsolidated Statement of Financial Position as at 31 December 2016 LIABILITIES			
Current accounts and deposits from customers Other liabilities	664,176,400 16,548,919	5,323,805 (5,323,805)	669,500,205 11,225,114
Unconsolidated Statement of Cash Flows for the year ended 31 December 2016 Increase/(decrease) in operating liabilities	22 425 540	1.02(.028	24 4(1 577
Current accounts and deposits from customers Other liabilities	23,425,549 5,340,358	$1,036,028 \\ (1,036,028)$	24,461,577 4,304,330

The above reclassifications do not impact the Bank's performance or equity.

#### (o) New standards and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are not yet effective as at 31 December 2017, and are not applied in preparing these unconsolidated financial statements. Of these pronouncements, potentially the following will have an impact on the unconsolidated financial position and performance of the Bank. The Bank plans to adopt these pronouncements when they become effective.

#### (a) IFRS 9 Financial Instruments

In July 2014, the IASB issued the final version of IFRS 9 Financial Instruments. IFRS 9 is effective for annual periods beginning on or after 1 January 2018, with early adoption permitted. It replaces IAS 39 Financial Instruments: Recognition and Measurement.

In October 2017, the IASB issued Prepayment Features with Negative Compensation (Amendments to IFRS 9). The amendments are effective for annual periods beginning on or after 1 January 2019, with early adoption permitted.

The Bank has not early adopted IFRS 9 in its unconsolidated financial statements for the year ended 31 December 2017.

The Bank will apply IFRS 9 as issued in July 2014 initially on 1 January 2018 and will early adopt the amendments to IFRS 9 on the same date. Based on assessments undertaken to date, the estimated adjustment (net of tax) related to impairment requirements on the opening balance of the Bank's equity at 1 January 2018 is approximately 12%–15% out of equity of the Bank.

At the moment the Bank is under assessment of possible effect (net of tax) related on classification and measurement requirements differing from impairment requirements.

#### (o) New standards and interpretations not yet adopted, continued

#### (a) IFRS 9 Financial Instruments, continued

The above assessment is preliminary because not all transition work has been finalised. The actual impact of adopting IFRS 9 on 1 January 2018 may change because:

- IFRS 9 will require the Bank to revise its accounting processes and internal controls and these changes are not yet complete;
- although parallel runs were carried out in the second half of 2017, the new systems and associated controls in place have not been operational for a more extended period;
- the Bank has not finalised the testing and assessment of controls over its new IT systems and changes to its governance framework;
- the Bank is refining and finalising its models for ECL calculations; and
- the new accounting policies, assumptions, judgements and estimation techniques employed are subject to change until the Bank finalises its first unconsolidated financial statements that include the date of initial application.

#### (i) Classification - Financial assets

IFRS 9 contains a new classification and measurement approach for financial assets that reflects the business model in which assets are managed and their cash flow characteristics.

IFRS 9 includes three principal classification and measurement categories for financial assets: measured at amortised cost, fair value through other comprehensive income (FVOCI) and fair value through profit or loss (FVTPL). The standard eliminates the existing IAS 39 categories of held-to-maturity, loans and receivables and available-for-sale.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

A financial asset is measured at FVOCI only if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Bank may irrevocably elect to present subsequent changes in fair value in OCI. This election is made on an investment-by-investment basis.

All financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL. In addition, on initial recognition the Bank may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

A financial asset is classified into one of these categories on initial recognition.

#### (o) New standards and interpretations not yet adopted, continued

#### (a) IFRS 9 Financial Instruments, continued

#### (i) Classification - Financial assets, continued

Under IFRS 9, derivatives embedded in contracts where the host is a financial asset in the scope of IFRS 9 are not separated. Instead, the hybrid financial instrument as a whole is assessed for classification.

#### **Business model assessment**

The Bank will make an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information that will be considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice, including whether management's strategy focuses on earning contractual interest revenue, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realising cash flows through the sale of assets;
- how the performance of the portfolio is evaluated and reported to the Bank's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected;
- the frequency, volume and timing of sales in prior periods, the reasons for such sales and expectations about future sales activity. However, information about sales activity is not considered in isolation, but as part of an overall assessment of how the Bank's stated objective for managing the financial assets is achieved and how cash flows are realised.

Financial assets that are held for trading and those that are managed and whose performance is evaluated on a fair value basis will be measured at FVTPL because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

#### Assessment whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money, for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest (SPPI criterion), the Bank will consider the contractual terms of the instrument. This will include assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the Bank will consider:

- contingent events that would change the amount and timing of cash flows;
- leverage features;
- prepayment and extension terms;
- terms that limit the Bank's claim to cash flows from specified assets e.g. non-recourse asset arrangements;
- features that modify consideration for the time value of money e.g. periodic reset of interest rates.

#### (o) New standards and interpretations not yet adopted, continued

- (a) IFRS 9 Financial Instruments, continued
- (i) Classification Financial assets, continued

## Assessment whether contractual cash flows are solely payments of principal and interest, continued

All of the Bank's retail loans and certain fixed-rate corporate loans contain prepayment features.

A prepayment feature is consistent with the SPPI criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable compensation for early termination of the contract.

In addition, a prepayment feature is treated as consistent with this criterion if a financial asset is acquired or originated at a premium or discount to its contractual par amount, the prepayment amount substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable compensation for early termination), and the fair value of the prepayment feature is insignificant on initial recognition.

#### Impact assessment

The standard will affect the classification and measurement of financial assets held as at 1 January 2018 as follows.

- Trading assets and derivative assets held for risk management, which are classified as heldfor-trading and measured at FVTPL under IAS 39, will also be measured at FVTPL under IFRS 9.
- Loans and advances to banks and to customers that are classified as loans and receivables and measured at amortised cost under IAS 39 will in general also be measured at amortised cost under IFRS 9.
- Held-to-maturity investment securities measured at amortised cost under IAS 39 will in general also be measured at amortised cost under IFRS 9.
- Debt investment securities that are classified as available-for-sale under IAS 39 may, under IFRS 9, be measured at amortised cost, FVOCI or FVTPL, depending on the particular circumstances.
- Loans and advances to customers and investment securities that are designated as at FVTPL under IAS 39 will in general continue to be measured at FVTPL under IFRS 9.
- The majority of the equity investment securities that are classified as available-for-sale under IAS 39 will be measured at FVTPL under IFRS 9. However, some of these equity investment securities are held for long-term strategic purposes and will be designated as at FVOCI on 1 January 2018.

#### (ii) Impairment – Financial assets, loan commitments and financial guarantee contracts

IFRS 9 replaces the 'incurred loss' model in IAS 39 with a forward-looking 'expected credit loss' (ECL) model. This will require considerable judgement over how changes in economic factors affect ECLs, which will be determined on a probability-weighted basis.

The new impairment model applies to the following financial instruments that are not measured at FVTPL:

- financial assets that are debt instruments;
- lease receivables; and
- loan commitments and financial guarantee contracts issued (previously, impairment was measured under IAS 37 *Provisions, Contingent Liabilities and Contingent Assets*).

#### (o) New standards and interpretations not yet adopted, continued

#### (a) IFRS 9 Financial Instruments, continued

## (ii) Impairment – Financial assets, loan commitments and financial guarantee contracts, continued

Under IFRS 9, no impairment loss is recognised on equity investments.

IFRS 9 requires a loss allowance to be recognised at an amount equal to either 12-month ECLs or lifetime ECLs. Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument, whereas 12-month ECLs are the portion of ECLs that result from default events that are possible within the 12 months after the reporting date.

The Bank will recognise loss allowances at an amount equal to lifetime ECLs, except in the following cases, for which the amount recognised will be 12-month ECLs:

- debt investment securities that are determined to have low credit risk at the reporting date. The Bank considers a debt security to have low credit risk when its credit risk rating is equivalent to the globally understood definition of 'investment-grade'.
- other financial instruments (other than lease receivables) for which credit risk has not increased significantly since initial recognition.

Loss allowances for lease receivables will always be measured at an amount equal to lifetime ECLs.

The impairment requirements of IFRS 9 are complex and require management judgements, estimates and assumptions, particularly in the following areas, which are discussed in detail below:

- assessing whether the credit risk of an instrument has increased significantly since initial recognition; and
- incorporating forward-looking information into the measurement of ECLs.

The most significant impact on the Bank's unconsolidated financial statements from the implementation of IFRS 9 is expected to result from the new impairment requirements. Impairment losses will increase and become more volatile for financial instruments in the scope of the IFRS 9 impairment model.

The Bank has estimated that, on the adoption of IFRS 9 at 1 January 2018, the impact of the increase in loss allowances (before tax) will be approximately 12%-15% out of equity of the Bank. Loss allowances on unsecured products with longer expected lives will be most affected by the new impairment requirements.

#### **Measurement of ECLs**

ECLs are a probability-weighted estimate of credit losses and will be measured as follows:

- financial assets that are not credit-impaired and have no significant increase in credit risk at the reporting date: expected credit risks will be measured by weighting probability of occurrence of 12-month ECL;
- financial assets that are not credit-impaired but for which a significant increase in credit risk is identified at the reporting date: expected credit risks will be measured by weighting probability of occurrence of lifetime ECL;
- *financial assets that are credit-impaired at the reporting date:* expected credit losses will be
  measured for the remaining lending period as the difference between the gross carrying amount
  and the present value of estimated future cash flows;

(o) New standards and interpretations not yet adopted, continued

#### (a) IFRS 9 Financial Instruments, continued

## (ii) Impairment – Financial assets, loan commitments and financial guarantee contracts, continued

#### Measurement of ECLs, continued

- *undrawn loan commitments:* the present value of the difference between the contractual cash flows that are due to the Bank if the commitment is drawn down and the cash flows that the Bank expects to receive; and
- *financial guarantee contracts:* the present value of the expected payments to reimburse the holder less any amounts that the Bank expects to recover.

#### Definition of default

Under IFRS 9, the Bank will consider a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Bank in full, without recourse by the Bank to actions such as realising security (if any is held); or
- the borrower is more than 90 days past due on any material credit obligation to the Bank.
   Overdrafts are considered past due once the customer has breached an advised limit or been advised of a limit that is smaller than the current amount outstanding;
- the contingent liabilities and letters of credit non-fulfilment of liabilities of a counteragent (principal) on the contractual terms, as a result of which an obligation arises for the Bank to make payment under a financial guarantee (to beneficiary).

In assessing whether a borrower is in default, the Bank will consider indicators that are:

- qualitative: e.g. breaches of covenant;
- quantitative: e.g. overdue status and non-payment of another obligation of the same issuer to the Bank; and
- based on data developed internally and obtained from external sources.

Inputs into the assessment of whether a financial instrument is in default and their significance may vary over time to reflect changes in circumstances.

#### Significant increase in credit risk

Under IFRS 9, when determining whether the credit risk (i.e. risk of default) on a financial instrument has increased significantly since initial recognition, the Bank will consider reasonable and supportable information that is relevant and available without undue cost or effort, including both quantitative and qualitative information and analysis based on the Bank's historical experience, expert loan assessment and forward-looking information.

The Bank will primarily identify whether a significant increase in credit risk has occurred for an exposure by comparing:

- the remaining lifetime probability of default (PD) as at the reporting date; with
- the remaining lifetime PD for this point in time that was estimated on initial recognition of the exposure.

Assessing whether credit risk has increased significantly since initial recognition of a financial instrument requires identifying the date of initial recognition of the instrument. For certain revolving facilities (e.g. credit cards and overdrafts), the date when the facility was first entered into could be a long time ago. Modifying the contractual terms of a financial instrument may also affect this assessment, which is discussed below.

- (o) New standards and interpretations not yet adopted, continued
  - (a) IFRS 9 Financial Instruments, continued

## (ii) Impairment – Financial assets, loan commitments and financial guarantee contracts, continued

#### Significant increase in credit risk, continued

#### Credit risk grades

The Bank will allocate each exposure to a credit risk grade based on a variety of data that is determined to be predictive of the risk of default and applying experienced credit judgement. The Bank will use these grades in identifying significant increases in credit risk under IFRS 9. Credit risk grades are defined using qualitative and quantitative factors that are indicative of the risk of default. These factors may vary depending on the nature of the exposure and the type of borrower.

Credit risk grades are defined and calibrated such that the risk of default occurring increases exponentially as the credit risk deteriorates -e.g. the difference in the risk of default between credit risk grades 1 and 2 is smaller than the difference between credit risk grades 2 and 3.

Each exposure will be allocated to a credit risk grade on initial recognition based on available information about the borrower. Exposures will be subject to ongoing monitoring, which may result in an exposure being moved to a different credit risk grade.

#### Generating the term structure of PD

Credit risk grades will be a primary input into the determination of the term structure of PD for exposures. The Bank will collect performance and default information about its credit risk exposures analysed by jurisdiction, by type of product and borrower and by credit risk grading. For some portfolios, information purchased from external credit reference agencies may also be used.

The Bank will employ statistical models to analyse the data collected and generate estimates of the remaining lifetime PD of exposures and how these are expected to change as a result of the passage of time.

This analysis will include the identification and calibration of relationships between changes in default rates and changes in key macro-economic factors, as well as in-depth analysis of the impact of certain other factors (e.g. forbearance experience) on the risk of default.

#### Determining whether credit risk has increased significantly

The Bank has established a framework that incorporates both quantitative and qualitative information to determine whether the credit risk on a particular financial instrument has increased significantly since initial recognition. The framework aligns with the Bank's internal credit risk management process. The criteria for determining whether credit risk has increased significantly will vary by portfolio and will include a backstop based on delinquency.

In certain instances, using its expert credit judgement and, where possible, relevant historical experience, the Bank may determine that an exposure has undergone a significant increase in credit risk if particular qualitative factors indicate so and those indicators may not be fully captured by its quantitative analysis on a timely basis. As a backstop, and as required by IFRS 9, the Bank will presumptively consider that a significant increase in credit risk occurs no later than when an asset is more than 30 days past due. The Bank will determine days past due by counting the number of days since the earliest elapsed due date in respect of which full payment has not been received.

#### (o) New standards and interpretations not yet adopted, continued

- (a) IFRS 9 *Financial Instruments*, continued
- (ii) Impairment Financial assets, loan commitments and financial guarantee contracts, continued

#### Determining whether credit risk has increased significantly, continued

The Bank will monitor the effectiveness of the criteria used to identify significant increases in credit risk by regular reviews to confirm that:

- the criteria are capable of identifying significant increases in credit risk before an exposure is in default;
- the criteria do not align with the point in time when an asset becomes 30 days past due;
- the average time between the identification of a significant increase in credit risk and default appears reasonable;
- exposures are not generally transferred directly from 12-month ECL measurement to creditimpaired; and
- there is no unwarranted volatility in loss allowance from transfers between 12-month ECL and lifetime ECL measurements.

#### Modified financial assets

The contractual terms of a loan may be modified for a number of reasons, including changing market conditions, customer retention and other factors not related to a current or potential credit deterioration of the customer. An existing loan whose terms have been modified may be derecognised and the renegotiated loan recognised as a new loan at fair value.

Under IFRS 9, when the terms of a financial asset are modified and the modification does not result in derecognition, the determination of whether the asset's credit risk has increased significantly reflects comparison of:

- the remaining lifetime PD at the reporting date based on the modified terms; with
- the remaining lifetime PD estimated based on data on initial recognition and the original contractual terms.

The Bank renegotiates loans to customers in financial difficulties (referred to as 'forbearance activities') to maximise collection opportunities and minimise the risk of default. Under the Bank's forbearance policy, loan forbearance is granted on a selective basis if the debtor is currently in default on its debt or if there is a high risk of default, there is evidence that the debtor made all reasonable efforts to pay under the original contractual terms and the debtor is expected to be able to meet the revised terms.

The revised terms usually include extending the maturity, changing the timing of interest payments and amending the terms of loan covenants. Both retail and corporate loans are subject to the forbearance policy. The Bank Credit Committee regularly reviews reports on forbearance activities.

For financial assets modified as part of the Group's forbearance policy, the estimate of PD will reflect whether the modification has improved or restored the Bank's ability to collect interest and principal and the Group's previous experience of similar forbearance action. As part of this process, the Bank will evaluate the borrower's payment performance against the modified contractual terms and consider various behavioural indicators.

Generally, forbearance is a qualitative indicator of default and credit impairment and expectations of forbearance are relevant to assessing whether there is a significant increase in credit risk. Following forbearance, a customer needs to demonstrate consistently good payment behaviour over a period of time before the exposure is no longer considered to be in default/credit-impaired or the PD is considered to have decreased such that the loss allowance reverts to being measured at an amount equal to 12-month ECLs.

(o) New standards and interpretations not yet adopted, continued

#### (a) IFRS 9 *Financial Instruments*, continued

(ii) Impairment – Financial assets, loan commitments and financial guarantee contracts, continued

#### Inputs into measurement of ECLs

The key inputs into the measurement of ECLs are likely to be the term structures of the following variables:

- Probability of Default (PD);
- Loss Given Default (LGD);
- Exposure at Default (EAD).

These parameters will be derived from internally developed statistical models and other historical data that leverage regulatory models. They will be adjusted to reflect forward-looking information as described below.

*PD estimates* are estimates at a certain date, which will be calculated based on statistical rating models and assessed using rating tools tailored to the various categories of counterparties and exposures. These statistical models will be based on internally compiled data comprising both quantitative and qualitative factors. Where it is available, market data may also be used to derive the PD for large corporate counterparties. If a counterparty or exposure migrates between rating classes, then this will lead to a change in the estimate of the associated PD. PDs will be estimated considering the contractual maturities of exposures and estimated prepayment rates.

*PD estimates* for debt securities are estimates calculated based on issuer's rating. International rating agencies assign PD for each rating over the life of the instrument.

*Loss given default (LGD)* is the magnitude of the likely loss if there is a default. The LGD models will consider the structure, collateral, seniority of the claim, counterparty industry and recovery costs of any collateral that is integral to the financial asset. For loans secured by retail real estate, loan-to-value (LTV) ratios are likely to be a key parameter in determining LGD. LGD estimates will be calibrated for different economic scenarios and, for real estate lending, to reflect possible changes in real estate prices. LGD estimates will be calculated on a discounted cash flow basis using the effective interest rate as the discounting factor.

Loss given default (LGD) may be estimated considering special conditions that might be set for debt securities issuance (for example, whether collateral is available, etc.). LGD estimates for debt securities of issuers which are other corporates, will be calculated based on Moody's data on recovery rates depending on rating.

*Exposure at default (EAD)* represents the expected exposure in the event of a default. The Bank will derive the EAD from the current exposure to the counterparty and potential changes to the current amount allowed under the contract, including amortisation, and prepayments. The EAD of a financial asset will be the gross carrying amount at default. For lending commitments and financial guarantees, the EAD will consider the amount drawn, as well as potential future amounts that may be drawn or repaid under the contract, which will be estimated based on historical observations and forward-looking forecasts. For some financial assets, the Bank will determine EAD by modelling the range of possible exposure outcomes at various points in time using scenario and statistical techniques.

As described above, and subject to using a maximum of a 12-month PD for financial assets for which credit risk has not significantly increased, the Bank will measure ECLs considering the risk of default over the maximum contractual period (including any borrower's extension options) over which it is exposed to credit risk, even if, for risk management purposes, the Group considers a longer period. The maximum contractual period extends to the date at which the Bank has the right to require repayment of an advance or terminate a loan commitment or guarantee.

#### (o) New standards and interpretations not yet adopted, continued

- (a) IFRS 9 *Financial Instruments*, continued
- (ii) Impairment Financial assets, loan commitments and financial guarantee contracts, continued

#### Inputs into measurement of ECLs, continued

Where modelling of a parameter is carried out on a collective basis, the financial instruments will be grouped on the basis of shared risk characteristics that include:

- instrument type;
- credit risk gradings;
- collateral type.

The groupings will be subject to regular review to ensure that exposures within a particular group remain appropriately homogeneous.

#### Forward-looking information

Under IFRS 9, the Bank will incorporate forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since initial recognition and its measurement of ECLs. The Bank uses expert judgment of Bank Market Risk Committee in assessment of forward-looking information. This assessment is based also on external information. External information may include economic data and forecasts published by governmental bodies and monetary authorities in the countries where the Bank operates, such as the NBRK and Ministry of Economic Development, and selected private sector and academic forecasts.

The Bank will also periodically carry out stress-testing of more extreme shocks to calibrate its determination of these other representative scenarios.

#### (iii) Classification - Financial liabilities

IFRS 9 largely retains the existing requirements in IAS 39 for the classification of financial liabilities.

However, under IAS 39 all fair value changes of financial liabilities designated as at FVTPL are recognised in profit or loss, whereas under IFRS 9 these fair value changes will generally be presented as follows:

- the amount of change in the fair value that is attributable to changes in the credit risk of the liability is presented in OCI; and
- the remaining amount of change in the fair value is presented in profit or loss.

The Bank has designated debt securities issued as at FVTPL when it holds related derivatives at FVTPL and designation therefore eliminates or significantly reduces an accounting mismatch that would otherwise arise. On the adoption of IFRS 9, such changes in fair value will be recognised in OCI, although the amount recognised in OCI each year will be variable. The cumulative amount recognised in OCI will be nil if the designated liabilities are repaid at maturity.

#### *(iv)* Derecognition and contract modification

IFRS 9 incorporates the requirements of IAS 39 for the derecognition of financial assets and financial liabilities without substantive amendments.

#### (o) New standards and interpretations not yet adopted, continued

#### (a) IFRS 9 *Financial Instruments*, continued

#### (iv) Derecognition and contract modification, continued

However, it contains specific guidance for the accounting when the modification of a financial instrument not measured at FVTPL does not result in derecognition. Under IFRS 9, the Bank will recalculate the gross carrying amount of the financial asset (or the amortised cost of the financial liability) by discounting the modified contractual cash flows at the original effective interest rate and recognise any resulting adjustment as a modification gain or loss in profit or loss. Under IAS 39, the Bank does not recognise any gain or loss in profit or loss on modifications of financial liabilities and non-distressed financial assets that do not lead to their derecognition.

The Bank expects an immaterial impact from adopting these new requirements.

#### (v) Transition

Changes in accounting policies resulting from the adoption of IFRS 9 will generally be applied retrospectively, except as described below.

- The Bank will take advantage of the exemption allowing it not to restate comparative information for prior periods with respect to classification and measurement (including impairment) changes. Differences in the carrying amounts of financial assets and financial liabilities resulting from the adoption of IFRS 9 will be recognised in retained earnings and reserves as at 1 January 2018.
- The following assessments have to be made on the basis of the facts and circumstances that exist at the date of initial application:

- The determination of the business model within which a financial asset is held.

- The designation and revocation of previous designations of certain financial assets and financial liabilities as measured at FVTPL.

If a debt investment security has low credit risk at 1 January 2018, then the Bank will determine that the credit risk on the asset has not increased significantly since initial recognition.

#### (b) IFRS 16 Leases

IFRS 16 replaces existing leases guidance including IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases—Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

The standard is effective for annual periods beginning on or after 1 January 2019. Early adoption is permitted for entities that apply IFRS 15 *Revenue from Contracts with Customers* at or before the date of initial application of IFRS 16.

IFRS 16 introduces a single, on-balance lease sheet accounting model for lessees. A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are optional exemptions for short-term leases and leases of low value items. Lessor accounting remains similar to the current standard – i.e. lessors continue to classify leases as finance or operating leases.

The Bank has completed an initial assessment of the potential impact on its unconsolidated financial statements but has not yet completed its detailed assessment. The actual impact of applying IFRS 16 on the unconsolidated financial statements in the period of initial application will depend on future economic conditions, including the Bank's borrowing rate at 1 January 2019, the composition of the Bank's lease portfolio at that date, the Bank's latest assessment of whether it will exercise any lease renewal options and the extent to which the Bank chooses to use practical expedients and recognition exemptions.

#### (o) New standards and interpretations not yet adopted, continued

#### (b) IFRS 16 *Leases*, continued

So far, the most significant impact identified is that the Bank will recognise new assets and liabilities for its operating leases of office buildings. As at 31 December 2017, the Bank's future minimum lease payments under non-cancellable operating leases amounted to KZT 6,662,862 thousand, on an undiscounted basis (see Note 34).

In addition, the nature of expenses related to those leases will now change as IFRS 16 replaces the straight-line operating lease expense with a depreciation charge for right-of-use assets and interest expense on lease liabilities. No significant impact is expected for the Bank's finance leases.

#### (i) Determining whether an arrangement contains a lease

The Bank has an arrangement that was not in the legal form of a lease, for which it concluded that the arrangement contains a lease of motor vehicles under IFRIC 4. On transition to IFRS 16, the Bank can choose whether to:

- Apply the IFRS 16 definition of a lease to all its contracts; or
- Apply a practical expedient and not reassess whether a contract is, or contains, a lease.

The Bank plans to apply the practical expedient. This means that it will apply IFRS 16 to all contracts entered into before 1 January 2019 and identified as leases in accordance with IAS 17 and IFRIC 4.

#### (ii) Transition

As a lessee, the Bank can either apply the standard using a:

- Retrospective approach; or
- Modified retrospective approach with optional practical expedients.

The lessee applies the election consistently to all of its leases.

The Bank plans to apply IFRS 16 initially on 1 January 2019, using the modified retrospective approach. Therefore, the cumulative effect of adopting IFRS 16 will be recognised as an adjustment to the opening balance of retained earnings at 1 January 2019, with no restatement of comparative information.

When applying the modified retrospective approach to leases previously classified as operating leases under IAS 17, the lessee can elect, on a lease-by-lease basis, whether to apply a number of practical expedients on transition. The Bank is assessing the potential impact of using these practical expedients.

As a lessor the Bank is not obliged to make adjustments to leases where the Bank acts as a lessor on transition to IFRS 16, except when the Bank is an interim lessor under the sublease agreement.

#### (c) Other standards

Other new or amended standards are not expected to have a significant impact on the Bank's unconsolidated financial statements.

### 4 Interest income and expense

	2017 KZT'000	2016 KZT'000
Interest income		
Loans to customers	84,491,788	89,778,957
Held-to-maturity investments	7,194,708	3,047,290
Amounts receivable under reverse repurchase agreements	1,354,897	765,916
Available-for-sale financial assets	1,001,551	1,076,086
Cash and cash equivalents	146,437	72,679
Deposits and balances with banks	20,175	27,468
•	94,209,556	94,768,396
Interest expense		
Current accounts and deposits from customers	(44,783,004)	(43,670,455)
Debt securities issued	(8,661,166)	(12,455,653)
Subordinated debt securities issued	(4,673,263)	(2,219,406)
Other borrowed funds	(2,016,294)	(1,922,632)
Amounts payable under repurchase agreements	(566,814)	(1,244,597)
Deposits and balances from banks	(3,582)	(257,082)
-	(60,704,123)	(61,769,825)
	33,505,433	32,998,571

Included within various line items under interest income for the year ended 31 December 2017 is a total of KZT 12,435,418 thousand (for the year ended 31 December 2016: KZT 6,148,668 thousand) accrued on individually impaired financial assets.

### 5 Fee and commission income

	2017 KZT'000	2016 KZT'000
Agency services	12,968,390	6,478,993
Payment card maintenance fees	1,816,936	1,147,450
Settlement	1,431,184	1,292,034
Cash withdrawal	1,050,247	948,474
Guarantee and letter of credit issuance	861,853	565,155
Cash delivery	41,346	39,039
Custodian services	38,003	44,274
Other	232,481	251,340
	18,440,440	10,766,759

The Bank provides insurance agent services. The Bank offers life insurance policies of different insurance companies at its points of sale of retail loans and is paid an agency fee proportionate to premiums subscribed. Acquisition of a life insurance policy is voluntary and is not a condition to obtain a loan, nor does it affect the interest rate on the loan. Therefore the agent services fee was not considered as part of effective interest rate.

### 6 Net loss on financial instruments at fair value through profit or loss

	2017 KZT'000	2016 KZT'000
Net unrealised gain on financial instruments at fair value		
through profit or loss	73,329	5,065,775
Interest expense on currency SWAPs with NBRK	(5,594,921)	(6,778,539)
Net realised loss on financial instruments at fair value through		
profit or loss	(12,926,121)	(3,374,949)
	(18,447,713)	(5,087,713)

## 7 Net foreign exchange gain

	2017 KZT'000	2016 KZT'000
Dealing operations, net	3,093,043	2,563,459
Translation differences, net	894,180	4,081,041
	3,987,223	6,644,500

### 8 Impairment losses

	2017 KZT'000	2016 KZT'000
Loans to customers (Note 16)	96,095,640	12,167,594
Other assets (Note 20)	8,626,340	1,219,783
Contingent liabilities	60,945	(1,721)
-	104,782,925	13,385,656

### 9 Personnel expenses

	2017 KZT'000	2016 KZT'000
Wages, salaries, bonuses and related taxes	16,004,468	15,501,659
Other employee costs	830,571	714,396
	16,835,039	16,216,055

# 10 Other general administrative expenses

	2017 KZT'000	2016 KZT'000
Depreciation and amortisation	4,469,883	4,109,600
Communications and information services	2,022,194	2,382,301
Operating lease expense	1,686,173	1,780,411
Security	1,032,474	1,079,856
Taxes other than income tax	912,854	953,282
Repairs and maintenance	509,637	577,732
Professional services	397,804	424,654
Advertising and marketing	331,908	1,215,556
Cash delivery	237,035	228,917
Insurance	200,469	142,455
Services of state centre for pension payments	198,804	372,181
Stationery and office supplies	173,373	140,817
Travel expenses	168,002	168,365
Transportation	55,349	53,381
Trainings	17,896	104,290
Representation expenses	1,905	2,380
Loan servicing	1,187	3,531
Other	931,999	890,071
	13,348,946	14,629,780

# 11 Income tax expense/(benefit)

	2017 KZT'000	2016 KZT'000
Income tax expense/(benefit)		
Current period	-	57,491
Underprovided/(overprovided) in prior years	686,552	(447,224)
	686,552	(389,733)
Deferred income tax expense		
Origination of temporary differences	1,521,598	285,210
Total income tax expense/(benefit)	2,208,150	(104,523)

### 11 Income tax expense/(benefit), continued

In 2017, the applicable tax rate for current and deferred tax is 20% (2016: 20%).

#### Reconciliation of effective tax rate for the year ended 31 December:

	2017	0 /	<b>2016</b>	0/
_	KZT'000	%	KZT'000	%
(Loss)/profit before income tax	(493,388)	100.00	1,370,171	100.00
Income tax at the applicable tax rate	(98,678)	20.00	274,034	20.00
Tax-exempt income on securities Underprovided/(overprovided) in prior	-	-	(824,675)	(60.19)
years	686,552	(139.15)	(447,224)	(32.64)
Non-deductible expenses	1,620,276	(328.40)	893,342	65.20
_	2,208,150	(447.56)	(104,523)	(7.63)

#### Deferred tax assets and liabilities

Temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes give rise to net deferred tax liabilities as at 31 December 2017 and 2016.

The deductible temporary differences do not expire under current tax legislation of the Republic of Kazakhstan.

As at 31 December 2017 the Bank recognised deferred tax liability in the amount of KZT 21,341,201 thousand related to gain on recognition of discount on subordinated bonds issued (Note 25). Income in the form of recognised discount is not included in taxable income in accordance with Article 84, para. 2, subpara.7 of the Tax Code of the Republic of Kazakhstan.

Movements in temporary differences during the years ended 31 December 2017 and 2016 are presented as follows:

2017 KZT'000	Balance at 1 January 2017	Recognised in profit or loss	Balance at 31 December 2017
Loans to customers	(1,474,431)	(44,478)	(1,518,909)
Property, plant and equipment	(1,241,048)	136,196	(1,104,852)
Available-for-sale and held-to-maturity securities	-	2,078,300	2,078,300
Other assets	42,443	(2,720)	39,723
Interest payable on deposits and accounts with banks	59,641	(37,635)	22,006
Subordinated debt securities issued	-	(21,341,201)	(21,341,201)
Other liabilities	304,105	(194,116)	109,989
Investments in subsidiaries	-	1,576,793	1,576,793
Tax loss carry-forwards		16,307,263	16,307,263
	(2,309,290)	(1,521,598)	(3,830,888)

2016 KZT'000	Balance at 1 January 2016	Recognised in profit or loss	Balance at 31 December 2016
Loans to customers	(1,287,429)	(187,002)	(1,474,431)
Property, plant and equipment	(1,127,535)	(113,513)	(1,241,048)
Other assets	74,518	(32,075)	42,443
Interest payable on deposits and accounts with banks	17,115	42,526	59,641
Other liabilities	299,251	4,854	304,105
	(2,024,080)	(285,210)	(2,309,290)

### 12 Cash and cash equivalents

	2017 KZT'000	2016 KZT'000
Cash on hand	31,695,635	39,257,250
Nostro accounts with the NBRK	81,222,875	11,544,657
Nostro accounts with other banks		
- rated from AA- to AA+	13,907,517	14,643,526
- rated from A- to A+	347,323	2,579,203
- rated from BBB- to BBB+	3,251,538	4,897,447
- rated from BB- to BB+	702,937	890,839
- rated below B+	1,265	542
- not rated	3,274,243	3,851,285
Total nostro accounts with other banks	21,484,823	26,862,842
Amounts receivable under reverse repurchase agreements		
- not rated	10,005,072	19,005,918
Total cash and cash equivalents	144,408,405	96,670,667

The credit ratings are presented by reference to the ratings of Fitch ratings agency or analogues of similar international ratings agencies.

No cash and cash equivalents are impaired or past due as at 31 December 2017 and 2016.

As at 31 December 2017 the Bank has 2 banks (31 December 2016: 2 banks), whose balances exceed 10% of equity. The gross value of these balances as at 31 December 2017 is KZT 95,130,138 thousand (31 December 2016: KZT 26,187,442 thousand).

The Bank entered into reverse repurchase agreements with counterparties on the Kazakhstan Stock Exchange. The agreements have been secured by the treasury bills of the Ministry of Finance of the Republic of Kazakhstan, discount notes of the NBRK (2016: treasury bills of the Ministry of Finance of the Republic of Kazakhstan, discount notes of the NBRK). As at 31 December 2017, the fair value of financial assets that serve as collateral under reverse repurchase agreements is KZT 9,892,747 thousand (31 December 2016: KZT 18,801,407 thousand).

#### Minimum reserve requirements

In accordance with regulations issued by the NBRK, minimum reserve requirements are calculated as a total of specified proportions of different groups of banks' liabilities. Second-tier banks are required to comply with these requirements by maintaining average reserve assets (local currency cash and NBRK balances) equal or in excess of the average minimum requirements. As at 31 December 2017 the minimum reserve amounted to KZT 7,683,422 thousand (31 December 2016: KZT 11,886,721 thousand).

### **13** Financial instruments at fair value through profit or loss

	2017 KZT'000	2016 KZT'000
Derivative financial instruments		
ASSETS		
Foreign currency contracts	87,013	122,282,220
	87,013	122,282,220
Derivative financial instruments		
LIABILITIES		
Foreign currency contracts	19,334	10,091
	19,334	10,091

No financial assets at fair value through profit or loss are past due.

### 13 Financial instruments at fair value through profit or loss, continued

#### Foreign currency contracts

The Bank had the following derivative financial instruments as at 31 December 2017 and 2016:

Type of instrument	Notional amount	Maturity	Weighted average contractual exchange rates	Amounts payable by Bank	Amounts receivable by Bank	Fair value Asset KZT'000	Fair value Liability KZT'000
31 December 201	7						
				KZT			
Foreign currency	USD 145,000	3 January		48,100,837	USD 145,000		
swap	thousand	2018	331.73	thousand	thousand	87,013	-
1				KZT		,	
Foreign currency	USD 60,000	4 January		19,956,838	USD 60,000		
swap	thousand	2018	332.61	thousand	thousand	-	17,038
Foreign currency	USD 6,000	9 January		RUB 345,975	USD 6,000		
swap	thousand	2018	57.66	thousand	thousand	-	2,296
-					_	87,013	19,334

Type of instrument	Notional amount	Maturity	Weighted average contractual exchange rates	Amounts payable by Bank	Amounts receivable by Bank	Fair value Asset KZT'000	Fair value Liability KZT'000
31 December 201	6						
Foreign currency		July 2017 -		KZT			
swaps with the	USD 700,000	November		126,939,500	USD 700,000		
NBRK	thousand	2017	181.34	thousand	thousand	122,270,066	-
Foreign currency	USD 2,000	9 January		RUB 121,400	USD 2,000		
swap	thousand	2017	60.70	thousand	thousand KZT	7,378	-
Foreign currency	USD 30,000	5 January		USD 30,000	10,002,950		
swap	thousand	2017	333.43	thousand	thousand KZT	4,250	-
Foreign currency	USD 5,500	4 January		USD 5,500	1,833,621		
swap	thousand	2017	333.39	thousand	thousand	526	-
Foreign currency	EUR 13,000	9 January		EUR 13,000	USD 13,719		
swap	thousand	2017	1.06	thousand	thousand KZT	-	9,174
Foreign currency	USD 25,000	4 January		USD 25,000	8,331,333		
swap	thousand	2017	333.25	thousand	thousand	-	917
*					_	122,282,220	10,091

At 31 December 2016, the derivative financial instruments include currency swap agreements signed in 2014 with the NBRK, under which the Bank delivered KZT 126,939,500 thousand in 2017 in exchange for USD 700,000,000. The Bank has prepaid a premium of KZT 7,105,110 thousand, which equates to 3% p.a. in KZT at inception. As at 31 December 2016 the fair value of the swaps amounted to KZT 122,270,066 thousand.

Net loss on swaps with NBRK on financial instruments at fair value through profit or loss of KZT 16,707,566 thousand was recognised in the unconsolidated statement of profit or loss (2016: KZT 4,718,132 thousand).

#### The Bank's approach to derivative transactions

The Bank enters into swap agreements and other types of over-the-counter transactions with brokerdealers or other financial institutions. A swap involves the exchange by the Bank with another party of their respective commitments to pay or receive cash flows, e.g. an exchange of floating rate payments for fixed-rate payments.

### 13 Financial instruments at fair value through profit or loss, continued

#### The Bank's approach to derivative transactions, continued

Swap agreements and similar transactions can be individually negotiated and structured to include exposure to a variety of different types of investments or market factors. Depending on their structures, swap agreements may increase or decrease the Bank's exposure to long or short-term interest rates, foreign currency values, corporate borrowing rates, or other factors such as security prices or inflation rates. The value of the swap positions would increase or decrease depending on the changes in value of the underlying rates or currency values. Depending on how they are used, swap agreements may increase or decrease the overall volatility of the Bank's investments.

The Bank's ability to realise a profit from such transactions will depend on the ability of the financial institution with which it enters into the transaction to meet their obligations to the Bank. If a counterparty's creditworthiness declines, the value of the agreement would be likely to decline, potentially resulting in losses. If a default occurs by the other party to such transaction, the Bank will have contractual remedies pursuant to the agreements related to the transaction, which may be limited by applicable law in the case of the counterparty's insolvency.

### 14 Available-for-sale financial assets

	2017 KZT'000	2016 KZT'000
Treasury notes of the Ministry of Finance of the Republic of		
Kazakhstan	7	2,017,243
Discount NBRK notes	49,400,326	-
Corporate bonds		
- rated from BBB- to BBB+	977,717	962,037
Equity investments		
Corporate shares	-	19,179
	50,378,050	2,998,459

The credit ratings are presented by reference to the ratings of Fitch ratings agency or analogues of similar international ratings agencies.

As at 31 December 2016, available-for-sale investments stated at cost comprise unquoted equity securities with a carrying value of KZT 19,179 thousand. There is no market for these investments and there have not been any recent transactions that provide reliable evidence of their current fair value.

No treasury notes and bonds are overdue or impaired as at 31 December 2017 and 2016.

### 15 Deposits and balances with banks

	2017 KZT'000	2016 KZT'000
Term deposits		
- conditional deposit with NBRK	1,357,417	1,619,953
- rated from A- to A+	1,991,726	1,977,048
- rated from B- to B+	400	1,020
-not rated	33,476	3,491
Total term deposits	3,383,019	3,601,512
Loans to banks		
- rated from BBB- to BBB+	150,389	-
Total loans to banks	150,389	-
Total deposits and balances with banks	3,533,408	3,601,512

The credit ratings are presented by reference to the ratings of Fitch ratings agency or analogues of similar international ratings agencies.

No deposits and balances with banks are overdue or impaired as at 31 December 2017 and 2016.

### 15 Deposits and balances with banks, continued

As at 31 December 2017 conditional deposit with the NBRK consists of funds of KZT 160,651 thousand (31 December 2016: KZT 1,238,355 thousand) received from the Development Bank of Kazakhstan JSC ("DBK JSC") and KZT 1,196,766 thousand (31 December 2016: KZT 381,598 thousand) received from DAMU Entrepreneurship Development Fund JSC ("EDF DAMU JSC") in accordance with the loan agreements with DBK and DAMU. Funds will be distributed as loans to small and medium businesses on preferential terms. These funds may be withdrawn from the conditional deposit only after approval of DBK JSC and EDF DAMU JSC, respectively.

#### Concentration of deposits and balances with banks

As at 31 December 2017 the Bank has no banks (2016: no banks), whose balances exceed 10% of equity.

### 16 Loans to customers

	2017 KZT'000	2016 KZT'000
Loans to corporate customers		
Loans to large corporates	343,086,011	412,637,028
Loans to small and medium size companies	20,275,261	30,174,372
Total loans to corporate customers	363,361,272	442,811,400
Loans to retail customers		
Uncollateralised consumer loans	168,166,082	131,507,646
Car loans	117,283,214	131,545,542
Mortgage loans	17,392,816	20,713,311
Loans for individual entrepreneurship	6,033,500	8,389,867
Loans collateralised by cash	-	8,917
Total loans to retail customers	308,875,612	292,165,283
Gross loans to customers	672,236,884	734,976,683
Impairment allowance	(63,673,036)	(44,808,051)
Net loans to customers	608,563,848	690,168,632

Movements in the loan impairment allowance by classes of loans to customers for the year ended 31 December 2017 are as follows:

	Loans to corporate customers KZT'000	Loans to retail customers KZT'000	Total KZT'000
Balance at the beginning of the year	16,149,894	28,658,157	44,808,051
Net charge	82,550,279	13,545,361	96,095,640
Write-offs	(68,349,929)	(8,470,747)	(76,820,676)
Effect of changes in exchange rates	(418,226)	8,247	(409,979)
Balance at the end of the year	29,932,018	33,741,018	63,673,036

Movements in the loan impairment allowance by classes of loans to customers for the year ended 31 December 2016 are as follows:

	Loans to corporate customers KZT'000	Loans to retail customers KZT'000	Total KZT'000
Balance at the beginning of the year	10,834,650	29,441,860	40,276,510
Net charge	6,673,176	5,494,418	12,167,594
Write-offs	(1,300,167)	(6,210,186)	(7,510,353)
Effect of changes in exchange rates	(57,765)	(67,935)	(125,700)
Balance at the end of the year	16,149,894	28,658,157	44,808,051

The following table provides information by types of loan products as at 31 December 2017:

	Gross amount KZT'000	Impairment allowance KZT'000	Carrying amount KZT'000
Loans to corporate customers			
Loans to large corporates	343,086,011	(28,957,205)	314,128,806
Loans to small and medium size companies	20,275,261	(974,813)	19,300,448
Loans to retail customers			
Uncollateralised consumer loans	168,166,082	(21,109,804)	147,056,278
Car loans	117,283,214	(8,676,480)	108,606,734
Mortgage loans	17,392,816	(2,707,323)	14,685,493
Loans for individual entrepreneurship	6,033,500	(1,247,411)	4,786,089
Total loans to customers at the end of the			
year	672,236,884	(63,673,036)	608,563,848

The following table provides information by types of loan products as at 31 December 2016:

	Gross amount KZT'000	Impairment allowance KZT'000	Carrying amount KZT'000
Loans to corporate customers			
Loans to large corporates	412,637,028	(13,912,000)	398,725,028
Loans to small and medium size companies	30,174,372	(2,237,894)	27,936,478
Loans to retail customers			
Car loans	131,545,542	(6,212,715)	125,332,827
Uncollateralised consumer loans	131,507,646	(18,050,482)	113,457,164
Mortgage loans	20,713,311	(2,317,370)	18,395,941
Loans for individual entrepreneurship	8,389,867	(2,077,590)	6,312,277
Loans collateralised by cash	8,917	-	8,917
Total loans to customers at the end of the			
year	734,976,683	(44,808,051)	690,168,632

### (a) Credit quality of loans to customers

The following table provides information on the credit quality of loans to customers as at 31 December 2017 and 31 December 2016:

	2017 KZT'000	2016 KZT'000
Loans to corporate customers		
Loans to large corporates		
-Unimpaired loans:		
Standard loans, not overdue	214,986,351	360,411,736
Overdue loans:		
- overdue 30-89 days	1,018,860	3,186,250
- overdue 90-179 days	184,779	949,007
- overdue 180-360 days	520,214	1,271,932
- overdue more than 360 days	1,143,752	290,358
Total unimpaired loans	217,853,956	366,109,283
Impaired loans:		
- not overdue	76,596,609	10,961,998
- overdue less than 90 days	19,778,205	26,039,746
- overdue more than 90 days and less than 360 days	7,474,982	535,822
- overdue more than 360 days	21,382,259	8,990,179
Total impaired loans	125,232,055	46,527,745
Total loans to large corporates	343,086,011	412,637,028
Impairment allowance on loans to large corporates	(28,957,205)	(13,912,000)
Net loans to large corporates	314,128,806	398,725,028
Loans to small and medium size companies	<u> </u>	· · ·
-Unimpaired loans:		
Standard loans, not overdue	6,213,463	18,255,459
Overdue loans:		
- overdue 30-89 days	74,790	3,173,637
- overdue 90-179 days	654,059	221,335
- overdue 180-360 days	518,851	37,789
- overdue more than 360 days	1,586,413	1,939,261
Total unimpaired loans	9,047,576	23,627,481
Impaired loans:	·	· · ·
- not overdue	23	23
- overdue less than 90 days	294,358	-
- overdue more than 90 days and less than 360 days	8,254,636	551,311
- overdue more than 360 days	2,678,668	5,995,557
Total impaired loans	11,227,685	6,546,891
Loans to small and medium size companies	20,275,261	30,174,372
Impairment allowance on loans to small and medium size	, ,	, ,
companies	(974,813)	(2,237,894)
Net loans to small and medium size companies	19,300,448	27,936,478
Total loans to corporate customers	363,361,272	442,811,400
Total impairment allowance on loans to corporate customers	(29,932,018)	(16,149,894)
Total net loans to corporate customers	333,429,254	426,661,506

### (a) Credit quality of loans to customers, continued

	2017 KZT'000	2016 KZT'000
Loans to retail customers		
Car loans		
- not overdue	99,622,953	109,385,112
- overdue less than 30 days	5,630,107	6,552,499
- overdue 30-89 days	1,327,334	1,910,515
- overdue 90-179 days	1,422,523	1,629,185
- overdue 180-360 days	992,281	2,628,688
- overdue more than 360 days	8,288,016	9,439,543
Total car loans	117,283,214	131,545,542
Impairment allowance on car loans	(8,676,480)	(6,212,715)
Net car loans	108,606,734	125,332,827
Uncollateralised consumer loans		
- not overdue	133,514,210	95,688,946
- overdue less than 30 days	7,783,053	5,599,440
- overdue 30-89 days	2,384,219	2,139,420
- overdue 90-179 days	3,448,006	1,646,390
- overdue 180-360 days	3,295,137	3,458,258
- overdue more than 360 days	17,741,457	22,975,192
Total uncollateralised consumer loans	168,166,082	131,507,646
Impairment allowance on uncollateralised consumer loans	(21,109,804)	(18,050,482)
Net uncollateralised consumer loans	147,056,278	113,457,164
Mortgage loans	117,000,270	110,107,101
- not overdue	10,767,992	12,640,026
- overdue less than 30 days	641,828	825,356
- overdue 30-89 days	291,225	352,433
- overdue 90-179 days	295,494	548,575
- overdue 180-360 days	244,117	491,766
- overdue more than 360 days	5,152,160	5,855,155
Total mortgage loans	17,392,816	20,713,311
Impairment allowance on mortgage loans	(2,707,323)	(2,317,370)
	14,685,493	18,395,941
Net mortgage loans Loans for individual entrepreneurship	14,003,493	10,393,941
- not overdue	2,763,875	1 061 782
		4,064,782
- overdue less than 30 days	116,786 23,099	114,774
- overdue 30-89 days	· · · · · · · · · · · · · · · · · · ·	100,645
- overdue 90-179 days	28,580	16,187
- overdue 180-360 days	226,449	83,086
- overdue more than 360 days	2,874,711	4,010,393
Total loans for individual entrepreneurship	6,033,500	8,389,867
Impairment allowance on loans for individual entrepreneurship	(1,247,411)	(2,077,590)
Net loans for individual entrepreneurship	4,786,089	6,312,277
Loans collateralised by cash		0.017
- not overdue	<u> </u>	8,917
Total loans collateralised by cash		8,917
Net loans collateralised by cash		8,917
Total loans to retail customers	308,875,612	292,165,283
Total impairment allowance on loans to retail customers	(33,741,018)	(28,658,157)
Total net loans to retail customers	275,134,594	263,507,126
Total loans to customers	672,236,884	734,976,683
		· · · ·
Total impairment allowance on loans to customers	(63,673,036)	(44,808,051)

#### (b) Key assumptions and judgments for estimating loan impairment

#### (i) Loans to corporate customers

The Bank estimates loan impairment for loans to corporate customers based on an analysis of the future cash flows for impaired loans and based on its past loss experience for portfolios of loans for which no indications of impairment has been identified.

In determining the impairment allowance for loans to corporate customers, management makes the following key assumptions:

- historical annual loss rates of 0.27%-1.33%;
- a discount of between 15% and 50% to the originally appraised value if the property pledged is sold;
- a delay of 36 months in obtaining proceeds from the sale of foreclosed collateral.

Change in these estimates could affect the loan impairment provision. For example, to the extent that the net present value of the estimated cash flows differs by plus/minus one percent, the impairment allowance on loans to corporate customers as at 31 December 2017 would be KZT 3,334,293 thousand lower/higher (31 December 2016: KZT 4,266,615 thousand lower/higher).

#### (ii) Loans to retail customers

The Bank estimates loan impairment for loans to retail customers based on its past historical loss experience on each type of loan. The significant assumptions used by management in determining the impairment losses for loans to retail customers include:

- migration rates are constant and can be estimated based on historic loss migration pattern for the past 2-6 years;
- recovery rates for uncollateralised loans are estimated based on historical cash recovery rates for the past 2-6 years, adjusted for more recent recovery experience based on 'payment request orders' ("PTP"), which are sent to other banks in Kazakhstan to request payments in case of the existence of current accounts or deposits of the Bank's borrowers in those banks. The PTP programme was launched in May 2013 and collections continued to grow through 2016-2017. Management believes that the Bank will continue to be able to maintain collections from PTP based on the 2016-2017 pattern. If the Bank did not take into account the effect of the PTP programme, the impairment allowance on loans to retail customers as at 31 December 2017 would be KZT 3,175,853 thousand lower (31 December 2016: KZT 5,406,687 thousand higher).
- a discount of between 15% and 50% to the annually appraised value if the property pledged is sold;
- a delay of 36 months in obtaining proceeds from the foreclosure of collateral, there are no significant legal impediments for foreclosure of cars pledged as collateral that could extend realisation period beyond expected time;
- the cars will either be foreclosed without significant damages or the damages will be reimbursed by insurance companies and the sales will be done at market prices prevailing at the reporting date less reasonable handling expenses and liquidity discounts; when assessing the realisation value of cars, the effect of devaluation of Kazakhstani tenge is taken into account.

Change in these estimates could affect the loan impairment provision. For example, to the extent that the net present value of the estimated cash flows differs by plus/minus three percent, the impairment allowance on loans to retail customers as at 31 December 2017 would be KZT 8,254,038 thousand lower/higher (31 December 2016: KZT 7,905,214 thousand lower/higher).

#### (c) Analysis of collateral

#### (i) Loans to corporate customers

Loans to corporate customers are subject to individual credit appraisal and impairment testing. The general creditworthiness of a corporate customer tends to be the most relevant indicator of credit quality of the loan extended to it. However, collateral provides additional security and the Bank generally requests corporate borrowers to provide it.

The following tables provides information on collateral and other credit enhancements securing loans to corporate customers, net of impairment, by types of collateral:

31 December 2017 KZT'000	Carrying amount of loans to customers*	Fair value of collateral: for collateral assessed as at reporting date	Fair value of collateral: for collateral assessed as at loan inception date	Fair value of collateral not determined
Unimpaired loans				
Real estate	90,924,049	90,924,049	-	-
Corporate guarantees (unrated) and				
guarantees of individuals	30,862,743	-	-	30,862,743
Equipment	14,271,955	14,266,992	4,963	-
Construction-in-progress	13,888,613	-	-	13,888,613
Insurance	9,807,695	-	-	9,807,695
Motor vehicles	6,941,451	6,938,473	2,978	-
Subsoil use rights	5,663,031	5,663,031	-	-
Cash and deposits	2,468,666	2,468,666	-	-
Goods in turnover	179,224	149,684	29,540	
Other collateral	3,929,792	-	-	3,929,792
No collateral or other credit enhancement	44,956,622	-		44,956,622
Total unimpaired loans	223,893,841	120,410,895	37,481	103,445,465
Impaired loans				
Real estate	27,852,613	27,749,293	103,320	-
Corporate guarantees (unrated) and				
guarantees of individuals	16,576,750	-	-	16,576,750
Insurance	15,550,261	-	-	15,550,261
Motor vehicles	15,295,022	4,739,280	10,555,742	-
Cash and deposits	7,962,088	7,962,088	-	-
Equipment	1,592,038	1,592,038	-	-
Construction-in-progress	154,193	-	-	154,193
Subsoil use rights	15,802	15,802	-	-
Other collateral	1,026,088	-	-	1,026,088
No collateral or other credit enhancement	23,510,558			23,510,558
Total impaired loans	109,535,413	42,058,501	10,659,062	56,817,850
Total loans to corporate customers	333,429,254	162,469,396	10,696,543	160,263,315

\*In preparation of this disclosure the Bank considered those collaterals, which were in the process of execution as at the reporting date and were accepted before the date of approval of the unconsolidated financial statements.

#### (c) Analysis of collateral, continued

#### (i) Loans to corporate customers, continued

31 December 2016 KZT'000	Carrying amount of loans to customers	Fair value of collateral: for collateral assessed as at reporting date	Fair value of collateral: for collateral assessed as at loan inception date	Fair value of collateral not determined
Unimpaired loans				
Real estate	110,979,269	109,765,190	1,214,079	-
Insurance	57,611,522	-	-	57,611,522
Future contract revenues	44,129,102	-	-	44,129,102
Equipment	28,520,127	28,515,159	4,968	-
Corporate guarantees (unrated) and				
guarantees of individuals	25,674,983	-	-	25,674,983
Motor vehicles	17,796,966	17,790,821	6,145	-
Subsoil use rights	7,583,869	7,583,869	-	-
Construction-in-progress	1,484,617	-	-	1,484,617
Cash and deposits	1,057,776	1,057,776	-	-
Goods in turnover	649,188	649,188	-	-
Other collateral	7,573,404	-	-	7,573,404
No collateral or other credit				
enhancement	83,673,672			83,673,672
Total unimpaired loans	386,734,495	165,362,003	1,225,192	220,147,300
Impaired loans				
Future contract revenues	16,745,897	-	-	16,745,897
Real estate	8,715,593	8,715,593	-	-
Construction-in-progress	5,837,375	-	-	5,837,375
Corporate guarantees (unrated) and	, ,			, ,
guarantees of individuals	3,596,713	-	-	3,596,713
Equipment	1,072,114	1,072,114	-	-
Motor vehicles	571,670	571,670	-	-
Goods in turnover	133,397	133,397	-	-
Cash and deposits	21,905	21,905	-	-
Other collateral	162,083	-	-	162,083
No collateral or other credit	,-00			,500
enhancement	3,070,264			3,070,264
Total impaired loans	39,927,011	10,514,679	-	29,412,332
Total loans to corporate customers		175,876,682	1,225,192	249,559,632

The tables above exclude overcollateralization.

Collateral in the form of future contract revenues is not sufficient and can not be used in calculation of provisions. As at 31 December 2017 no loans to corporate customers are collateralized by future contract revenues are not available (31 December 2016: KZT 60,874,999 thousand).

The Bank has loans, for which fair value of collateral was assessed at the loan inception date and it was not updated for further changes, and loans for which fair value of collateral is not determined. For certain loans the fair value of collateral is updated as at the reporting date. Information on valuation of collateral is based on when this estimate was made, if any.

#### (c) Analysis of collateral, continued

#### (i) Loans to corporate customers, continued

For loans secured by multiple types of collateral, collateral that is most relevant for assessment is disclosed. Guarantees and sureties received from individuals, such as shareholders of small and medium-sized borrowers, are not considered for impairment assessment purposes. Accordingly, such loans and unsecured portions of partially secured exposures are presented as loans without collateral or other credit enhancement.

The recoverability of loans which are neither past due nor impaired is primarily dependent on the creditworthiness of the borrowers rather than the value of collateral, and the Bank does not necessarily update the valuation of collateral as at each reporting date.

#### Factors leading to changes in judgements and estimates

During the year ended 31 December 2017 the Bank experienced a deterioration in the credit quality of the loan portfolio caused by decreasing debt servicing capacity of borrowers and a growing number of corporate defaults. In addition to impairment losses caused by increase of non-performing loans the Bank recognised additional impairment losses as a result of the revision of certain key assumptions relating to impairment estimates.

The revised assumptions were applied both on a loan by loan and portfolio basis and the revisions to assumptions arose due to the following conditions:

- lengths of economic data available for analysis increased to give more insight into behaviour of distressed borrowers (e.g. effectiveness of loan restructures, length of post default collection period etc.);
- market value of collaterals at current economic factors tend to experience volatility as timely realisation requires substantial price reduction; correspondingly, collateral valuation by independent appraisal reports were considered by application of essential adjustments on market indexes;
- assessment of financial models on impaired borrowers demonstrated significant uncertainty on forecasted cash flows from operating activities that increases repayment risks.

#### (ii) Loans to retail customers

Mortgage loans are secured by the underlying housing real estate. Loans for individual entrepreneurship are secured by real estate and movable property. Car loans are secured by the underlying cars. Cash loans are collateralised by cash. Uncollateralised consumer loans are not secured.

#### Mortgage loans

Included in mortgage loans are loans with a net carrying amount of KZT 3,484,464 thousand (31 December 2016: KZT 6,300,765 thousand), which are secured by collateral with a fair value of less than the net carrying amount of the individual loans. The fair value of collateral for these loans amounts to KZT 1,199,538 thousand (31 December 2016: KZT 1,940,024 thousand).

For mortgage loans with a net carrying amount of KZT 11,201,029 thousand (31 December 2016: KZT 12,095,176 thousand) management believes that the fair value of collateral is at least equal to the carrying amount of individual loans at the reporting date.

The Bank updates the appraised values of collateral obtained at inception of the loan to the current values considering the approximate changes in property values. The Bank obtains specific individual valuation of collateral for individual loans once a half-year in case there are indications of impairment.

For mortgage loans with a net carrying amount of KZT 7,375,973 thousand (31 December 2016: KZT 8,326,396 thousand) the fair value of collateral was estimated at inception of the loans and was not adjusted for subsequent changes to the reporting date.

#### (c) Analysis of collateral, continued

#### (ii) Loans to retail customers, continued

#### Car loans

Management estimates that the impairment allowance for secured car loans would have been higher by KZT 2,212,000 thousand (31 December 2016: KZT 3,253,475 thousand) for car loans without any collateral.

#### Loans for individual entrepreneurship

Included in loans for individual entrepreneurship are loans with a net carrying amount of KZT 672,505 thousand (31 December 2016: KZT 739,160 thousand), which are secured by collateral with a fair value of less than the net carrying amount of the individual loans. The fair value of collateral for these loans amounts to KZT 268,083 thousand (31 December 2016: KZT 358,679 thousand).

For loans for individual entrepreneurship with a net carrying amount of KZT 4,113,584 thousand (31 December 2016: KZT 5,573,117 thousand) management believes that the fair value of collateral is at least equal to the carrying amount of individual loans at the reporting date.

The Bank updates the appraised values of collateral obtained at inception of the loan to the current values considering the approximate changes in property values. The Bank obtains specific individual valuation of collateral for individual loans once a half-year in case there are indications of impairment.

For loans for individual entrepreneurship with a net carrying amount of KZT 302,251 thousand (31 December 2016: KZT 906,611 thousand) the fair value of collateral was estimated at inception of the loans and was not adjusted for subsequent changes to the reporting date.

#### (d) Industry and geographical analysis of the loan portfolio

Loans to customers were issued primarily to customers located within the Republic of Kazakhstan, who operate in the following economic sectors:

	2017 KZT'000	2016 KZT'000
Loans to corporate customers		
Wholesale trade	87,247,760	140,481,547
Construction	65,136,922	65,158,138
Manufacturing	43,409,348	24,034,456
Mining/metallurgy	36,451,324	36,099,701
Retail trade	23,043,459	31,484,968
Services	19,281,923	10,656,055
Textile manufacturing	18,050,752	17,388,650
Financial intermediary	17,966,534	719,155
Agriculture, forestry and timber industry	17,606,349	46,502,849
Doubtful and bad assets management	13,986,123	-
Real estate	10,785,847	1,749,449
Foods production	5,744,500	11,797,260
Electrical power generation and supply	1,676,173	109,004
Transport	899,161	32,726,327
Medical and social care	841,785	1,078,750
Research activities	450,851	4,471,500
Publishing	-	286,756
Machinery manufacturing	95,346	-
Entertainment	-	31,567
Lease, rental and leasing	51,765	11,947,753
Other	635,350	6,087,515
Loans to retail customers		
Uncollateralised consumer loans	168,166,082	131,507,646
Car loans	117,283,214	131,545,542
Mortgage loans	17,392,816	20,713,311
Loans for individual entrepreneurship	6,033,500	8,389,867
Loans collateralised by cash	-	8,917
	672,236,884	734,976,683
Impairment allowance	(63,673,036)	(44,808,051)
	608,563,848	690,168,632

As at 31 December 2017 the Bank has 15 borrowers or groups of connected borrowers (31 December 2016: 18), whose loan balances exceed 10% of equity. The gross value of these loans as at 31 December 2017 is KZT 237,336,956 thousand (31 December 2016: KZT 258,824,907 thousand).

#### (e) Loan maturities

The maturity of the Bank's loan portfolio is presented in Note 31(d), which shows the remaining period from the reporting date to the contractual maturity of the loans.

#### (f) Transfers of financial assets

During 2017, the Bank sold to third party a portfolio of impaired consumer loans with a carrying value of KZT 667,124 thousand (2016: KZT 5,856,232 thousand) for KZT 667,124 thousand (2016: KZT 5,856,232 thousand) under cession agreements.

In December 2013 and in June 2014, the Bank sold to an another third party a portfolio of mortgage loans with a carrying value of KZT 3,820,407 thousand for KZT 3,969,928 thousand and provided a guarantee to the buyer that it will repurchase individual loans back or exchange them for other individual loans if loans become delinquent for more than sixty days. The amount that will be repurchased or exchanged is limited to 20% of transferred financial assets at the date of sale. Net gain recognised in the unconsolidated statement of profit or loss and other comprehensive income at the date of transfer amounted to KZT 149,521 thousand. The Bank has determined that it has transferred some but not substantially all of the risks and rewards to the transferee, accordingly the Bank retains control and continues to recognise the loans to the extent of its continuing involvement in that mortgage loans.

As at 31 December 2017 the Bank's continuing involvement with such transferred portfolio is recorded in the unconsolidated statement of financial position in other assets (Note 20) of KZT 1,824,637 thousand (31 December 2016: KZT 2,179,719 thousand) with corresponding liability on continuing involvement included in other liabilities of KZT 1,113,686 thousand (31 December 2016: KZT 1,373,575 thousand) (Note 27) and the guarantee with the fair value of KZT 169,186 thousand (31 December 2016: KZT 179,729 thousand) recognised in other liabilities. This asset includes also an interest strip receivable of KZT 1,129,888 thousand (31 December 2016: KZT 1,255,539 thousand) which represents the right to withhold from the loan buyer a portion of interest receivable on mortgage loan portfolio sold. The Bank has a right to receive 1.7% p.a. of the mortgage loan portfolio sold on a monthly basis.

### 17 Held-to-maturity investments

	2017 KZT'000	2016 KZT'000
Held by the Bank		
Treasury notes of the Ministry of Finance of the Republic of		
Kazakhstan	4,052,124	18,668,207
Discount NBRK notes	71,946,327	-
Corporate bonds rated from BB- to BB+	4,901,390	4,946,072
-	80,899,841	23,614,279
Pledged under repurchase agreements		
Treasury notes of the Ministry of Finance of the Republic of		
Kazakhstan	12,633,978	-
Discount NBRK notes	31,083,234	-
-	43,717,212	-
	124,617,053	23,614,279

The credit ratings are presented by reference to the ratings of Fitch ratings agency or analogues of similar international ratings agencies.

No discount NBRK notes or bonds are overdue or impaired as at 31 December 2017 and 2016.

### 18 Investments in subsidiaries

As at 31 December 2017, the Bank has three subsidiaries, which are accounted for at cost (31 December 2016: one subsidiary).

	Country of		Ownership interest,% 31 December	Carrying amount KZT'000 31 December	Ownership interest,% 31 December:	Carrying amount KZT'000 31 December
Name	incorporation	Activities	2017	2017	2016	2016
Eurasian Project	Republic of	Acquisition and management of doubtful and bad				
1 LLP, Almaty	Kazakhstan	assets	100.00	7,883,963	-	-
Eurasian Bank	The Russian		100100	,,000,,00		
PJSC, Moscow	Federation	Banking Acquisition and management of	99.99	7,097,853	99.99	7,097,853
Eurasian Project	Republic of	doubtful and bad				
2 LLP, Almaty	Kazakhstan	assets	100.00	4,000		-
				14,985,816		7,097,853
Impairment allowance for investments in subsidiaries				(7,883,963)		-
				7,101,853		7,097,853

On 1 April 2010, the Bank acquired 99.99% share in the Russian bank "Bank Troika Dialog" OJSC from third parties for a total consideration of USD 22,075 thousand and RUB 150 thousand, satisfied in cash. The sole shareholder of Bank acquired the remaining 0.01% share for USD 0.09.

On 21 August 2017 the Bank's subsidiaries Eurasian Project 1 LLP and Eurasian Project 2 LLP were registered. The principal activity of these entities is acquisition and management of doubtful and bad assets of the Bank.

		Computers and			Construction in progress and			Computer software and	
KZT'000	Land and buildings	banking equipment	Vehicles	Office furniture	equipment to be installed	Leasehold improvements	Trademark	other intangibles	Total
-	bunungs	equipment	venicies	Turmturt	mstancu	mprovements	11 aucinal K	intaligibles	10001
Cost									
Balance at 1 January									
2017	11,933,130	14,941,401	762,027	828,671	14,132	918,034	1,075,716	12,915,273	43,388,384
Additions	10,600	334,858	-	9,953	-	10,501	-	1,213,789	1,579,701
Disposals	(87,761)	(1,005,459)	(40,107)	(26,014)	(7,934)	(153,405)		(108,510)	(1,429,190)
Balance at 31									
December 2017	11,855,969	14,270,800	721,920	812,610	6,198	775,130	1,075,716	14,020,552	43,538,895
<i>Depreciation and</i> <i>amortisation</i> Balance at 1 January 2017 Depreciation and amortisation for the	(1,843,733)	(9,397,050)	(457,178)	(407,748)	-	(577,714)	(558,805)	(5,413,133)	(18,655,361)
year	(152,212)	(1,762,117)	(87,513)	(79,394)	-	(146,848)	(103,411)	(2,138,388)	(4,469,883)
Disposals	12,162	996,315	31,787	24,756	-	153,405		198	1,218,623
Balance at 31 December 2017	(1,983,783)	(10,162,852)	(512,904)	(462,386)		(571,157)	(662,216)	(7,551,323)	(21,906,621)
<i>Carrying amount</i> At 31 December 2017	9,872,186	4,107,948	209,016	350,224	6,198	203,973	413,500	6,469,229	21,632,274

# **19 Property, plant and equipment and intangible assets**

Trademark

1,075,716

1,075,716

\_

\_

other

intangibles

10,229,797

2,721,146

12,915,273

(35,670)

Total

39,744,968

4,349,260

43,388,384

(705, 844)

nd equipment and intangible asse	ts, continued	
	Construction in	Computer
<b>Computers and</b>	progress and	software and

equipment to be

installed

268,144

(254,899)

14,132

887

Leasehold

improvements

920,737

13,113

(15,816)

918,034

Office

furniture

829,574

18,938

(19,841)

828,671

#### Property, plant an 19

banking

equipment

14,104,264

1,103,513

14,941,401

(266,376)

Vehicles

782,609

25,422

(46,004)

762,027

Land and

buildings

11,534,127

11,933,130

466,241

(67,238)

KZT'000

Additions

Disposals

Balance at 31

December 2016

Balance at 1 January

Cost

2016

<i>Depreciation and</i> <i>amortisation</i> Balance at 1 January 2016 Depreciation and amortisation for the	(1,712,135)	(7,726,661)	(394,526)	(340,523)	-	(450,124)	(455,396)	(3,843,178)	(14,922,543)
year	(147,448)	(1,929,016)	(95,969)	(84,727)	-	(143,406)	(103,409)	(1,605,625)	(4,109,600)
Disposals	15,850	258,627	33,317	17,502	-	15,816	-	35,670	376,782
Balance at 31									
December 2016	(1,843,733)	(9,397,050)	(457,178)	(407,748)	-	(577,714)	(558,805)	(5,413,133)	(18,655,361)
<i>Carrying amount</i> At 31 December 2016	10,089,397	5,544,351	304,849	420,923	14,132	340,320	516,911	7,502,140	24,733,023

There are no capitalised borrowing costs related to the acquisition or construction of property, plant and equipment during 2017 and 2016.

### 20 Other assets

	2017 KZT'000	2016 KZT'000
Debtors on loan operations	7,109,542	8,833,361
Asset from continuing involvement in transferred assets		
(Note 16 (f))	1,824,637	2,179,719
Plastic cards settlements	916,771	4,166,065
Fee and commission income accrued	576,279	387,597
Other	2,238,303	1,497,312
Impairment allowance	(7,702,283)	(1,857,680)
Total other financial assets	4,963,249	15,206,374
Materials and supplies	770,829	589,932
Prepayments	440,045	1,163,648
Taxes prepaid other than income tax	417,835	635,732
Advances for capital expenditures	169,256	180,392
Precious metals	25,094	-
Total other non-financial assets	1,823,059	2,569,704
Total other assets	6,786,308	17,776,078

Debtors on loan operations primarily comprise amounts receivable on assignment of claims on loans issued of KZT 6,296,505 thousand (31 December 2016: KZT 7,904,079 thousand). As at 31 December 2017 the Bank recognised a provision to the full amount of said claims.

Asset from continuing involvement in transferred assets in the amount KZT 1,824,637 thousand (31 December 2016: KZT 2,179,719 thousand) arose as a result of loans sales to a mortgage company in June 2014 and December 2013.

#### Analysis of movements in the impairment allowance

Movements in the impairment allowance for the years ended 31 December are as follows:

	2017 KZT'000	2016 KZT'000
Balance at the beginning of the year	1,857,680	657,908
Net charge	8,626,340	1,219,783
Write-offs	(2,823,120)	(14,793)
Effect of foreign currency translation	41,383	(5,218)
Balance at the end of the year	7,702,283	1,857,680

As at 31 December 2017, included in other assets are overdue receivables of KZT 78,182 thousand (31 December 2016: KZT 55,442 thousand) of which KZT 6,420 thousand are overdue for more than 90 days but less than one year (31 December 2016: KZT 22,244 thousand) and KZT 65,514 thousand are overdue for more than one year (31 December 2016: KZT 19,709 thousand).

### 21 Deposits and balances from banks

	2017 KZT'000	2016 KZT'000
- Term deposits	33,233	3,929,099
- Vostro accounts	140,177	2,773,432
	173,410	6,702,531

### 22 Amounts payable under repurchase agreements

#### Securities pledged

As at 31 December 2017, the amounts payable under repurchase agreements of KZT 42,282,857 thousand (31 December 2016: nil) were secured with securities received by the Bank under the securities sale and repurchase agreements, which fair value amounted KZT 42,089,943 thousand (31 December 2016: nil).

As at 31 December 2017, the Bank has pledged certain securities as collateral under repurchase agreements (31 December 2016: nil) (Note 17).

### 23 Current accounts and deposits from customers

	2017 KZT'000	2016 KZT'000
Current accounts and demand deposits		
- Retail	30,748,894	27,097,090
- Corporate	104,190,223	73,877,245
Term deposits		
- Retail	331,168,444	273,347,306
- Corporate	223,042,169	295,178,564
-	689,149,730	669,500,205

As at 31 December 2017, the Bank maintains customer deposit balances of KZT 4,861,748 thousand (31 December 2016: KZT 3,701,598 thousand) that serve as collateral for loans and unrecognised credit instruments granted by the Bank.

As at 31 December 2017, the Bank has 5 customers (31 December 2016: 10 customers), whose balances exceed 10% of equity. These balances as at 31 December 2017 are KZT 160,308,213 thousand (31 December 2016: KZT 194,726,581 thousand).

In 2017, the Bank changed its judgement used for classification of prepayments for loans, which resulted in reclassification of prepayments for loans out of "other liabilities" to "current accounts and deposits from retail customers".

As at 31 December 2017, the Bank's current accounts and demand deposits from retail customers of KZT 5,011,528 thousand (31 December 2016: KZT 5,323,805 thousand) are prepayments for loans. Prepayments for loans comprise payments made by retail borrowers ahead of schedule. These payments are settled against the loan balance at the date the instalments fall due.

### 24 Debt securities issued

	2017 KZT'000	2016 KZT'000
Par value	21,839,619	130,028,196
Discount	(1,673,018)	(1,681,325)
Accrued interest	432,189	1,770,980
	20,598,790	130,117,851

### 24 Debt securities issued, continued

A summary of bond issues at 31 December 2017 and 2016 is presented below:

					Carrying	g amount
	Issue registration date	Date of repayment	Coupon rate	Effective interest rate	2017 KZT'000	2016 KZT'000
Bonds of the fifteenth issue	13-Mar-15	14-May-20	8.50%	13.16%	11,257,860	-
			inflation			
Bonds of the fifth issue	09-Jul-08	01-Sep-23	+1%	9.96%	7,841,686	7,903,222
			inflation			
Bonds of the seventh issue	24-Sep-08	21-Jan-19	+1%	13.19%	1,499,244	1,469,977
USD denominated	-					
eurobonds	06-Nov-14	06-Nov-17	7.50%	8.58%	-	120,744,652
					20,598,790	130,117,851

In 2017, the Bank redeemed and repaid debt securities issued of par value of KZT 120,103,065 thousand.

### 25 Subordinated debt securities issued

	2017 KZT'000	2016 KZT'000
Par value	177,464,550	27,464,550
Discount	(110,576,988)	(4,236,822)
Accrued interest	1,067,617	520,483
	67,955,179	23,748,211

As at 31 December 2017 and 2016, subordinated debt securities issued comprise unsecured obligations of the Bank. In case of bankruptcy, the repayment of the subordinated debt securities would be made after repayment in full of all other liabilities of the Bank.

A summary of subordinated debt securities issues at 31 December 2017 and 2016 is presented below:

					Carrying	amount
	Issue registration date	Date of repayment	Coupon rate	Effective interest rate	2017 KZT'000	2016 KZT'000
Bonds of the seventeenth						
issue	27-Sep-17	18-Oct-32	4.00% Inflation	18.00%	43,960,483	-
Bonds of the eighth issue Bonds of the eleventh	15-Oct-08	15-Oct-23	+1%	13.67%	11,984,456	11,837,039
issue Bonds of the thirteenth	20-Nov-12	26-Dec-19	8.00%	8.64%	9,889,526	9,838,980
issue	26-Nov-13	10-Jan-24	9.00%	13.81%	2,120,714	2,072,192
					67,955,179	23,748,211

Embedded derivatives represented by inflation-indexed coupon payments are considered to be closely related to the host debt instruments as the inflation index is commonly used for this purpose in the KZT economic environment and it is not leveraged.

# Participation in the Program of Strengthening Financial Stability of Banking Sector in the Republic of Kazakhstan

By the Resolution of the NBRK No. 183 dated 27 September 2017, the Bank was approved to participate in the Program of Strengthening Financial Stability of Banking Sector in the Republic of Kazakhstan (the "Programme").

### 25 Subordinated debt securities issued, continued

# Participation in the Program of Strengthening Financial Stability of Banking Sector in the Republic of Kazakhstan, continued

According to the terms of the Programme, the Bank received cash funds from the NBRK's subsidiary, Joint Stock Company "Kazakhstan Sustainability Fund", by virtue of issue of the Bank's registered coupon subordinated bonds ("Bonds") convertible to the Bank's ordinary shares according to the terms of the Bond Issue Prospectus.

The Bank is subject to restrictions (covenants) in its activities valid for 5 years from the Bonds' issue date, breach of any of each will result in exercising by the Bonds' holders of their right of Bonds being converted to the Bank's ordinary shares:

- The Bank undertakes to comply with capital adequacy ratios set by the authorised body for the second-tier banks of the Republic of Kazakhstan;

- The Bank undertakes not to commit action intended to withdraw the Bank's assets; at that, summary of activities to be considered the withdrawal of assets is set out in the Bond Issue Prospectus.

As part of its participation in the Programme, on 18 October 2017 the Bank placed the Bonds at JSC "Kazakhstan Stock Exchange" for the amount of KZT 150,000,000 thousand; Bonds bear a coupon rate of 4.00 % p.a. and mature in 15 years. The result of discounting Bonds using market interest rate of 18.00%, which was recognised within income in unconsolidated statement of profit and loss upon Bonds initial recognition, amounted to KZT 106,961,607 thousand.

### 26 Other borrowed funds

	2017 KZT'000	2016 KZT'000
Loans from state financial institutions Loans from the Ministry of Finance of the Republic of	33,273,201	49,971,447
Kazakhstan	1,043,318	1,213,942
Loans from foreign banks	3,678,262	3,952,765
-	37,994,781	55,138,154

As at 31 December 2017, the terms and conditions of the loans outstanding are as follows:

	Currency	Average interest rate	Year of maturity	Carrying value, KZT'000
DAMU Entrepreneurship Development				
Fund JSC	KZT	1.10-8.50%	2018-2035	15,593,134
Development Bank of Kazakhstan JSC	KZT	1.00-2.00%	2034-2035	10,165,414
KazAgro National Management Holding				
JSC	KZT	3.00%	2020-2021	7,474,597
Foreign banks	USD	5.58-5.81%	2018	3,678,262
Ministry of Finance of the Republic of		NBRK		
Kazakhstan	KZT	refinancing rate	2023	609,059
Ministry of Finance of the Republic of		-		
Kazakhstan	USD	Libor +1%	2023	434,259
Agrarian Credit Corporation JSC	KZT	10.00%	2019	40,056
				37,994,781

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### 26 Other borrowed funds, continued

As at 31 December 2016, the terms and conditions of the loans outstanding are as follows:

	Currency	Average interest rate	Year of maturity	Carrying value, KZT'000
Development Bank of Kazakhstan JSC	KZT	1.00-8.75%	2017-2035	22,151,719
DAMU Entrepreneurship Development Fund JSC KazAgro National Management Holding	KZT	1.10-8.50%	2017-2035	16,713,772
JSC	KZT	3.00%	2020-2021	10,095,956
Foreign banks	USD	4.96-5.37%	2017	3,952,765
Agrarian Credit Corporation JSC	KZT	10.00%	2019	1,010,000
Ministry of Finance of the Republic of		NBRK refinancing		
Kazakhstan	KZT	rate	2023	706,238
Ministry of Finance of the Republic of				
Kazakhstan	USD	Libor +1%	2023	507,704
				55,138,154

Borrowed funds from the KazAgro National Management Holding JSC ("KazAgro") were received in accordance with the rules of its programme on financial recovery of companies operating in the agriculture industry. Borrowed funds from Agrarian Credit Corporation JSC ("ACC JSC") were received under lending programme to the agriculture industry entities. Borrowed funds from EDF DAMU JSC and DBK JSC were received in accordance with the Government program ("the Program") to finance large corporates, small and medium enterprises ("SME") operating in certain industries.

According to the loan agreements between KazAgro and the Bank, the Bank is responsible to extend loans to companies operating in the agriculture industry to support their financial recovery. According to the loan agreements between ACC JSC and the Bank, the Bank is responsible to extend loans to companies operating in the agriculture industry. According to to EDF DAMU JSC and DBK JSC loan agreements, the Bank is responsible to extend loans to large corporates and SME borrowers, eligible to participate in the Program, with maximum maturity up to 10 years at 6.00% interest rate. Management of the Bank believes that due to their specific nature, the loans from KazAgro, ACC JSC, to EDF DAMU JSC and DBK JSC represent a separate segment of borrowings from state companies to support companies operating in certain industries. As a result, the loans from KazAgro, ACC JSC, to EDF DAMU JSC and DBK JSC are regarded as having been received on an "arm's length" basis and, as such, the amount received under the loans represents the fair value of the loans on initial recognition.

### 26 Other borrowed funds, continued

#### Reconciliation of movements of liabilities to cash flows arising from financing activities

	Liabilities			
KZT'000	Other borrowed funds	Subordinated debt securities issued	Debt securities issued	Total
Balance at 1 January 2017	55,138,154	23,748,211	130,117,851	209,004,216
Changes from financing activities cash				
flows				
Proceeds from other borrowed funds	4,081,976	-	-	4,081,976
Repayment of other borrowed funds	(21,069,784)	-	-	(21,069,784)
Proceeds from subordinated debt	( )))			( ) )
securities issued	_	149,966,154	_	149,966,154
Proceeds from debt securities issued	_	119,900,151	11,231,499	11,231,499
	-	-	11,231,499	11,231,499
Repayment and repurchase of debt			(1210(0.272))	(121.0(0.272))
securities	-	-	(121,969,373)	(121,969,373)
Total changes from financing activities				
cash flows	(16,987,808)	149,966,154	(110,737,874)	22,240,472
Effect of movement in exchange rates	29,300	-	(113,774)	(84,474)
Gain from recognition of discount on				
subordinated debt securities issued	_	(106,961,607)	-	(106,961,607)
Other changes		(		(
Interest expense	2,016,294	4,673,263	8,661,166	15,350,723
Interest paid	(2,201,159)		(7,328,579)	(13,000,580)
Balance at 31 December 2017	37,994,781	<u>67,955,179</u>	20,598,790	126,548,750

### 27 Other liabilities

	2017 KZT'000	2016 KZT'000
Payables to borrowers on lending operations	1,919,673	1,896,593
Liability from continuing involvement (Note 16 (f))	1,113,686	1,373,575
Assignment of rights of claim payable	915,295	838,595
Consulting services fee payable	685,400	-
Borrowers' subsidies payable	610,807	-
Accrued administrative expenses	391,217	486,318
Payables to insurance company	311,749	302,180
Plastic cards settlements	51,341	3,681,874
Capital expenditures payable	-	35,323
Other financial liabilities	1,328,893	1,166,655
Total other financial liabilities	7,328,061	9,781,113
Deferred income	982,353	524,986
Vacation reserve	421,801	258,523
Payables to employees	400,226	111,947
Other taxes payable	193,846	548,512
Other non-financial liabilities	17	33
Total other non-financial liabilities	1,998,243	1,444,001
Total other liabilities	9,326,304	11,225,114

### 28 Share capital

#### (a) Issued capital and share premium

The Bank's authorised share capital comprises 2,034,807,500 ordinary shares (31 December 2016: 33,000,000 ordinary shares) and 3,000,000 non-redeemable cumulative preference shares (2016: 3,000,000 preference shares).

During 2017, 918,471 ordinary shares were issued and paid at the nominal value of KZT 6,532.60 per share (2016: 2,300,000 ordinary shares were issued and paid at the nominal value of KZT 6,532.60 per share).

### 28 Share capital, continued

#### (a) Issued capital and share premium, continued

Issued and outstanding share capital as at 31 December comprised the following fully paid ordinary shares:

	2017 Shares	2016 Shares
Issued at KZT 955.98	8,368,300	8,368,300
Issued at KZT 1,523.90	2,631,500	2,631,500
Issued at KZT 1,092.00	2,930,452	2,930,452
Issued at KZT 6,532.60	6,417,823	5,499,352
Total issued and outstanding shares	20,348,075	19,429,604

As at 31 December 2017, charter capital of the Bank amounted to KZT 57,135,194 thousand (31 December 2016: KZT 51,135,191 thousand). In 2017, the Bank received one cash contribution of KZT 6,000,003 thousand to the Bank's share capital (2016: one cash contribution of KZT 15,024,980 thousand).

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at the Bank's annual and general shareholders meetings.

#### (b) Dividends

In accordance with Kazakhstan legislation the Bank's distributable reserves are limited to the balance of retained earnings as recorded in the Bank's statutory unconsolidated financial statements prepared in accordance with IFRS or net profit for the year if there is an accumulated loss brought forward. A distribution cannot be made if this would result in negative equity or the Bank's insolvency. In accordance with the legislation of the Republic of Kazakhstan, as at the reporting date, reserves available for distribution amounted to KZT 4,373,480 thousand (31 December 2016: KZT 1,474,694 thousand).

During the year ended 31 December 2017, no dividends were declared or paid (2016: dividends of KZT 772,000 thousand or KZT 45.07 per share were declared and paid).

#### (c) Book value per share

Under the listing rules of the Kazakhstan Stock Exchange the Bank should present book value per ordinary share in its unconsolidated financial statements.

The book value per ordinary share is calculated dividing net assets less intangible assets by number of outstanding ordinary shares. As at 31 December 2017 the book value per share was KZT 4,417.90 (31 December 2016: KZT 4,404.67).

#### (d) Nature and purpose of reserves

#### **Reserves for general banking risks**

Until 2013, in accordance with amendments to the Resolution No. 196 "On Establishment of Minimum Limit on Reserve Capital of Second-Tier Banks" issued by the Agency of the Republic of Kazakhstan on the Regulation and Supervision of Financial Markets and Financial Organisations (the "FMSA") introduced on 31 January 2011 (that became invalid in 2013), the Bank had to establish reserve capital by transferring an amount from retained earnings to a non-distributable reserve.

During the reporting periods ended 31 December 2017 and 31 December 2016, no transfers to general reserve were made by the Bank to cover general banking risks.

In accordance with the amendments to the Resolution No. 358 "On approval of the Instruction of normative coefficients and methods of calculation of prudential norms for the second tier banks" issued on 25 December 2013 the statutory reserve capital is non-distributable.

### 28 Share capital, continued

#### (d) Nature and purpose of reserves, continued

#### **Dynamic reserve**

In accordance with Resolution of the National Bank of the Republic of Kazakhstan #137 dated 27 May 2013 "On Approval of Rules on Forming Dynamic Reserves by Second-Tier Banks and Establishment of Minimum Size of Dynamic Reserves and Expected Loss", the Bank has established a dynamic reserve calculated using a formula determined in the Rules. In accordance with the Rules, dynamic reserve cannot be less than zero and shall be calculated as the difference between expected losses and actual charge on deductible for tax purposes impairment losses recognised during the reporting quarter in accordance with IFRS net of income from recovery of provisions. Expected losses are estimated based on the increase of loans to customers during the reporting quarter multiplied by certain coefficients. The Resolution has been effective from 1 January 2013.

As at 31 December 2017 the non-distributable dynamic reserve of the Bank is KZT 7,594,546 thousand (31 December 2016: KZT 7,594,546 thousand). In 2018, the dynamic reserve was cancelled in accordance with the Law of the Republic of Kazakhstan No.122-VI dated 25 December 2017.

### 29 (Loss)/earnings per share

The calculation of (loss)/earnings per share is based on the net consolidated (loss)/profit, and a weighted average number of ordinary shares outstanding during the period, as mentioned below. The Bank has no potential dilutive ordinary shares.

	2017 KZT'000	2016 KZT'000
Net (loss)/profit	(3,854,322)	398,650
Weighted average number of ordinary shares	19,947,974	17,563,211
Basic (loss)/earnings per share (KZT)	(193.22)	22.70

#### (a) Basic (loss)/earnings per share

The calculation of basic (loss)/earnings per share as at 31 December 2017 is based on the loss attributable to ordinary shareholders of KZT 2,701,538 thousand (2016: KZT 1,474,694 thousand), and a weighted average number of ordinary shares outstanding of 19,947,974 (31 December 2016: 17,563,211 shares) calculated as follows.

	2017 KZT'000	2016 KZT'000
Net (loss)/profit	(2,701,538)	1,474,694
Net (loss)/profit attributable to ordinary shareholders	(2,701,538)	1,474,694
	2017 KZT'000	2016 KZT'000
Issued ordinary shares as at the beginning of the year	19,429,604	17,129,604
Effect of shares issued during the year	518,370	433,607
Weighted average number of ordinary shares for the year ended 31 December	19,947,974	17,563,211

### 30 Analysis by segment

The Bank has five reportable segments, as described below, which are the Bank's strategic business units. The strategic business units offer different products and services, and are managed separately because they require different technology and marketing strategies. For each of the strategic business units, the chief operating decision maker, the Chairman of the Management Board, reviews internal management reports on at least a quarterly basis. The following summary describes the operations in each of the reportable segments.

- Corporate banking includes loans, deposits and other transactions with corporate customers;
- Retail banking includes loans, deposits and other transactions with retail customers;
- Assets and Liabilities management includes maintaining of liquid assets portfolio (cash, nostro accounts with the NBRK, and other banks, interbank financing (up to 1 month), investments into liquid assets and bonds issue management;
- Small and medium size companies banking includes loans, deposits and other transactions with small and medium size companies;
- Treasury includes the Bank financing via interbank borrowings and using derivatives for hedging market risks and investments into liquid securities (corporate bonds).

Information regarding the results of each reportable segment is included below. Performance is measured based on segment profit after income tax as included in the internal management reports that are reviewed by the Chairman of the Management Board. Segment profit is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to others who operate within these industries. Inter-segment pricing is determined on an arm's length basis.

	2017	2016
	KZT'000	KZT'000
ASSETS		
Corporate banking	320,711,913	378,448,609
Retail banking	270,390,734	261,452,482
Assets and liabilities management	267,240,736	101,114,838
Small and medium size companies banking	25,659,171	34,511,320
Treasury	50,460,700	2,848,484
Unallocated assets	43,957,733	218,090,141
Total assets	978,420,987	996,465,874
LIABILITIES		
Corporate banking	302,219,116	315,157,962
Retail banking	355,325,272	293,246,889
Assets and liabilities management	129,323,423	159,341,288
Small and medium size companies banking	56,579,714	50,245,404
Treasury	19,334	-
Unallocated liabilities	31,100,611	84,287,236
Total liabilities	874,567,470	902,278,779

### 30 Analysis by segment, continued

Reconciliations of reportable segment total assets and total liabilities:

	2017 KZT'000	2016 KZT'000
Total assets for reportable segments	978,420,987	996,465,874
Gross presentation of foreign currency swaps	-	(42,042)
Other adjustments	(10,311,215)	(4,072,290)
Total assets	968,109,772	992,351,542
	2017	2016
	KZT'000	KZT'000
Total liabilities for reportable segments	874,567,470	902,278,779
Gross presentation of foreign currency swaps	-	(42,042)
Other adjustments	(3,236,197)	(3,485,290)
Total liabilities	871,331,273	898,751,447

Segment information for the main reportable segments for the year ended 31 December 2017 is set out below:

KZT'000	Corporate banking	Small and medium size companies banking	Retail banking	Treasury	Assets and liabilities management	Unallocated assets and liabilities	Total
Interest income	31,007,561	3,074,520	43,383,828	73,465	9,609,000	20,175	87,168,549
Fee and commission income	1,827,626	1,662,986	25,768,944	-	-	498,413	29,757,969
Gain on recognition of discount on subordinated debt securities issued	93,314,387	-	13,647,220		-	-	106,961,607
Other income	431,137	235,253	1,246,646	-	-	-	1,913,036
Funds transfer pricing	28,397,783	4,091,579	33,160,084		18,418,087	78,438	84,145,971
Revenue	154,978,494	9,064,338	117,206,722	73,465	28,027,087	597,026	309,947,132

# 30 Analysis by segment, continued

KZT'000	Corporate banking	Small and medium size companies banking	Retail banking	Treasury	Assets and liabilities management	Unallocated assets and liabilities	Total
Interest expense	(19,216,803)	(1,837,166)	(24,102,036)	-	(19,693,325)	-	(64,849,330)
Fee and commission expense	(837,219)	(76,861)	(5,416,008)	(105,138)	(21,268)	(126,144)	(6,582,638)
Net (loss)/gain on securities, dealing							
and translation differences	736,494	366,653	905,800	(10,864,272)	(309)	-	(8,855,634)
Impairment losses	(87,371,244)	(910,694)	(12,777,978)	-	(2,200)	(10,423)	(101,072,539)
Funds transfer pricing	(27,519,812)	(2,088,622)	(39,009,235)	(1,229,098)	(14,166,112)	(133,092)	(84,145,971)
Operational costs (direct)	(739,391)	(1,217,095)	(11,472,680)	(180,147)	(592,756)	(229,253)	(14,431,322)
Operational costs (indirect)	(2,712,714)	(1,851,670)	(16,645,376)	(137)	(93,503)	(355,913)	(21,659,313)
Corporate income tax	(359,555)	(83,358)	(549,671)	(307)	(2,981,895)	(2,119)	(3,976,905)
Segment result	16,958,250	1,365,525	8,139,538	(12,305,634)	(9,524,281)	(259,918)	4,373,480
Other segment items							
Additions of property and equipment	<u> </u>		225,345			1,354,356	1,579,701
Depreciation and amortization	(366,472)	(415,463)	(3,343,152)	(8,750)	(79,037)	(257,009)	(4,469,883)

### 30 Analysis by segment, continued

Segment information for the main reportable segments for the year ended 31 December 2016 is set out below:

KZT'000	Corporate banking	Small and medium size companies banking	Retail banking	Treasury	Assets and liabilities management	Unallocated assets and liabilities	Total
Interest income	31,372,694	4,333,831	44,136,935	134,949	4,850,817	3,672	84,832,898
Fee and commission income	1,611,153	1,440,849	20,575,956	-	284,233	344,258	24,256,449
Net gain/(loss) on securities, dealing and translation differences Other income Funds transfer pricing	652,860 3,416,517 34,323,706	461,774 715,502 5,266,403	1,206,466 2,217,745 26,261,200	6,284,634 -	(2,620) - 19,151,071		8,603,114 6,349,764 85,226,821
Revenue	71,376,930	12,218,359	94,398,302	6,419,583	24,283,501	572,371	209,269,046
Interest expense Fee and commission expense Impairment losses	(23,787,339) (244,177) (2,044,188)	(2,766,680) (61,664) (194,665)	(16,863,068) (8,638,093) (8,677,974)	(11,094)	(23,143,205) (15,847)	(100,069)	(66,560,292) (9,070,944) (10,916,827)
Funds transfer pricing Operational costs (direct)	(25,300,796) (2,266,920) (2,520,644)	(2,827,724) (1,251,024) (1,521,005)	(39,996,405) (11,926,132) (14,528,425)	(808,992) 38,657	(16,134,959) (799,734) (44,794)	(157,945) (184,720) (240,087)	(85,226,821) (16,389,873) (18,002,045)
Operational costs (indirect) Corporate income tax	(2,539,644) (22,086)	(1,531,995) (4,996)	(14,538,425) (14,943)	(6,793)	(44,794) (319)	(249,087) (269)	(18,903,945) (49,406)
Segment result	15,171,780	3,579,611	(6,256,738)	5,631,361	(15,855,357)	(119,719)	2,150,938
Other segment items Additions of property and equipment	-		161,728			4,187,532	4,349,260
Depreciation and amortization	(440,735)	(355,124)	(2,999,324)	(9,263)	(75,638)	(229,516)	(4,109,600)

### 30 Analysis by segment, continued

Reconciliations of reportable segment revenues and profit or loss:

	2017 KZT'000	2016 KZT'000
Reportable segment revenue	309,947,132	209,269,046
Funds transfer pricing	(84,145,971)	(85,226,821)
Other adjustments	(2,148,501)	(11,684,894)
Total revenue	223,652,660	112,357,331
	2017 KZT'000	2016 KZT'000
Reportable segment profit	4,373,480	2,150,938
Other adjustments	(7,075,018)	(676,244)
Total (loss)/profit	(2,701,538)	1,474,694

*Other adjustments:* these adjustments mostly represent netting of other assets and other liabilities, income and expenses. Other adjustments occur due to the fact that the Chairman of the Management Board reviews internal management reports prepared on a gross-up basis whereas for IFRS unconsolidated financial statements purposes netting is made for certain other assets/liabilities included in unallocated assets/liabilities.

*Funds transfer pricing:* for the purpose of internal management reporting transfer pricing represents the allocation of income and expense between segments that attract cash resources and to segments that create interest income generating assets using cash resources.

#### Information about major customers and geographical areas

For the year ended 31 December 2017, there are no revenues from large corporate customers individually exceed 10% of total revenue (31 December 2016: nil).

The majority of revenues from external customers relate to residents of the Republic of Kazakhstan. The majority of non-current assets are located in the Republic of Kazakhstan.

### 31 Risk management

Management of risk is fundamental to the business of banking and forms an essential element of the Bank's operations. The major risks faced by the Bank are those related to market risk, credit risk, liquidity risk and operational risk.

#### (a) Risk management policies and procedures

The Bank's risk management policies aim to identify, analyse and manage risks faced by the Bank, to set appropriate risk limits and controls, and to continuously monitor risk levels and adherence to limits. Risk management policies and procedures are reviewed regularly to reflect changes in market conditions, bank products and services offered and emerging best practice.

The Board of Directors has overall responsibility for the oversight of the risk management framework, overseeing the management of key risks and reviewing risk management policies and procedures as well as approving significantly large exposures. This approval has been initially carried out on behalf of the Board of Directors by its Audit Committee, which comprises three independent non-executive directors. With effect from 1 January 2015, the Board of Directors transferred this responsibility to a newly formed Risk and Internal Controls Committee.

### 31 Risk management, continued

#### (a) Risk management policies and procedures, continued

The Management Board is responsible for monitoring and implementation of risk mitigation measures and making sure that the Group operates within established risk parameters. The Chief Risk Officer is responsible for the overall risk management and compliance functions, ensuring the implementation of common principles and methods for identifying, measuring, managing and reporting both financial and non-financial risks. He reports directly to the Chairman of the Management Board and indirectly, through the Risk and Internal Controls Committee to the Board of Directors.

Credit, market and liquidity risks both at the portfolio and transactional levels are managed and controlled through a system of Credit Committees, Market Risk and Liquidity Management Committee (MRLMC). In order to facilitate efficient and effective decision-making, the Group established a hierarchy of credit committees, depending on the type and amount of the exposure.

Both external and internal risk factors are identified and managed throughout the Bank. Particular attention is given to identifying the full range of risk factors and determination of the level of assurance over the current risk mitigation procedures. Apart from the standard credit and market risk analysis, Risk Management Block monitors financial and non-financial risks by holding regular meetings with operational units in order to obtain expert judgments in their respective areas of expertise.

#### (b) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises currency risk, interest rate risk and other price risks. Market risk arises from open positions in interest rate and equity financial instruments, which are exposed to general and specific market movements and changes in the level of volatility of market prices and foreign currency rates.

The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return, received for the risk assumed.

MRLMC headed by the member of the Bank's Management Board shall be responsible for management of the market risk and liquidity. MRLMC performs review of the market risk limits based on recommendations of the Risk Management Block and submits thereof to the Management Board and Board of Directors for approval.

The Bank manages its market risk by setting open position limits in relation to financial instruments, interest rate maturity and currency positions and stop-loss limits. These are monitored on a regular basis and reviewed and approved by the Management Board and Board of Directors.

In addition, the Bank uses a wide range of stress tests to model the financial impact of a variety of exceptional market scenarios on individual trading portfolios and the Bank's overall position. Stress tests provide an indication of the potential size of losses that could arise in extreme conditions. The stress tests carried out by the Group include risk factor stress testing, where stress movements are applied to each risk category and ad hoc stress testing, which includes applying possible stress events to specific positions.

The management of the interest rate risk by monitoring the interest rate gap, is supplemented by monitoring the sensitivity of the Group's net interest margin to various standard and non-standard interest rate scenarios.

The Bank also utilises Value-at-Risk ("VaR") methodology to monitor market risk of its trading positions.

### 31 Risk management, continued

#### (b) Market risk, continued

#### (i) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Bank is exposed to the effects of fluctuations in the prevailing levels of market interest rates on its unconsolidated financial position and cash flows. Interest margins may increase as a result of such changes but may also reduce or create losses in the event that unexpected movements occur.

#### Interest rate gap analysis

Interest rate risk is managed principally through monitoring interest rate gaps. A summary of the interest gap position as at 31 December 2017 and 2016 for major financial instruments is as follows:

KZT'000	Less than 3 months	3-6 months	6-12 months	1-5 years	More than 5 years	Non-interest bearing	Carrying amount
31 December 2017	5 months	montins	montins	1-5 years	5 years	Dearing	
ASSETS							
Cash and cash equivalents	25,590,325	_	_	_	_	118,818,080	144,408,405
Financial instruments at fair value	20,000,020					110,010,000	111,100,105
through profit or loss	87,013	_	_	_	_	_	87,013
Available-for-sale financial assets	17,833	_	49,400,334	959,883	_	_	50,378,050
Deposits and balances with banks	-	150,389		-	-	3,383,019	3,533,408
Loans to customers	123,237,054	62,360,669	119,309,350	277,441,814	26,214,961	-,,,	608,563,848
Held-to-maturity investments	142,422	68,864	105,045,819	11,729,752	7,630,196	-	124,617,053
<u> </u>	149,074,647	62,579,922	273,755,503	290,131,449	33,845,157	122,201,099	931,587,777
LIABILITIES	1.7,07.1,017						
Financial instruments at fair value							
through profit or loss	19,334	-	-	-	-	-	19,334
Deposits and balances from banks	-	-	-	_	_	173,410	173,410
Amounts payable under repurchase						,	
agreements	42,282,857	-	-	-	-	-	42,282,857
Current accounts and deposits from							
customers	174,583,600	73,094,786	157,176,298	134,471,028	61,603,765	88,220,253	689,149,730
Debt securities issued	1,499,244	133,173	7,841,685	11,124,688	-	-	20,598,790
Subordinated debt securities issued	106,038	8,884	12,684,456	9,880,642	45,275,159	-	67,955,179
Other borrowed funds	5,685,816	1,650,753	2,757,272	10,549,973	17,350,967		37,994,781
	224,176,889	74,887,596	180,459,711	166,026,331	124,229,891	88,393,663	858,174,081
	(75,102,242)	(12,307,674)	93,295,792	124,105,118	(90,384,734)	33,807,436	73,413,696

# 31 Risk management, continued

### (b) Market risk, continued

#### (i) Interest rate risk, continued

#### Interest rate gap analysis, continued

KZT'000	Less than 3 months	3-6 months	6-12 months	1-5 years	More than 5 years	Non-interest bearing	Carrying amount
31 December 2016				10 juii	e genis	~~~~g	<u>eurijing</u> uniouni
ASSETS							
Cash and cash equivalents	36,103,108	-	-	-	-	60,567,559	96,670,667
Financial instruments at fair value	, ,					, ,	, ,
through profit or loss	12,154	-	122,270,066	-	-	-	122,282,220
Available-for-sale financial assets	46,583	-	1,988,487	944,210	-	19,179	2,998,459
Deposits and balances with banks	-	-	-	-	-	3,601,512	3,601,512
Loans to customers	125,886,237	58,832,519	177,699,947	302,124,663	25,625,266	-	690,168,632
Held-to-maturity investments	142,833	89,525	2,016,292	13,755,908	7,609,721	-	23,614,279
	162,190,915	58,922,044	303,974,792	316,824,781	33,234,987	64,188,250	939,335,769
LIABILITIES							
Financial instruments at fair value							
through profit or loss	10,091	-	-	-	-	-	10,091
Deposits and balances from banks	-	-	-	-	-	6,702,531	6,702,531
Current accounts and deposits from							
customers	132,963,392	49,358,411	158,078,455	123,999,911	64,843,368	140,256,668	669,500,205
Debt securities issued	1,469,977	1,355,063	127,292,811	-	-	-	130,117,851
Subordinated debt securities issued	106,038	8,884	11,837,039	9,830,095	1,966,155	-	23,748,211
Other borrowed funds	2,272,377	1,937,574	16,140,926	15,764,141	19,023,136	-	55,138,154
	136,821,875	52,659,932	313,349,231	149,594,147	85,832,659	146,959,199	885,217,043
	25,369,040	6,262,112	(9,374,439)	167,230,634	(52,597,672)	(82,770,949)	54,118,726

#### (b) Market risk, continued

#### (i) Interest rate risk, continued

#### Average effective interest rates

The table below displays average effective interest rates for interest bearing assets and liabilities as at 31 December 2017 and 31 December 2016. These interest rates are an approximation of the yields to maturity of these assets and liabilities.

	2017			2016			
-	Average eff	fective inter	est rate, %	Average effective interest rate, %			
			Other			Other	
-	KZT	USD	currencies	KZT	USD	currencies	
Interest bearing assets							
Cash and cash	0.07			11.26			
equivalents Available-for-sale	9.27	-	-	11.36	-	-	
financial assets	8.53	_	_	5.68	_	_	
Deposits and balances	0.55			5.00			
with banks	-	-	4.50	-	-	-	
Loans to customers	19.40	7.70	16.91	19.67	8.09	13.36	
Held-to-maturity							
investments	8.36	5.31	-	6.18	5.32	-	
Interest bearing							
liabilities							
Deposits and balances from banks							
- Term deposits	3.72	5.56		12.00		1.28	
•	5.72	5.50	-	12.00	-	1.20	
Amounts payable under repurchase agreements	9.57	_		_	_	_	
Current accounts and	9.57	-	-	-	-	-	
deposits from customers							
- Corporate	7.41	1.58	4.91	8.55	3.34	3.28	
- Retail	12.41	2.30	1.59	12.39	2.77	2.08	
Debt securities issued	11.98	2.30	1.59	14.35	8.58	2.08	
Subordinated debt	11.90			14.55	0.50		
securities issued	15.74	-	-	15.02	-	-	
Other borrowed funds							
- Loans from state							
financial institutions	3.55	-	-	4.87	-	-	
- Loans from foreign							
banks	-	5.61	-	-	5.23	-	
- Loans from the							
Ministry of Finance of the Republic of							
Kazakhstan	10.25	3.13	_	5.50	2.52	_	
-	10.20	5.15		5.50	2.32	·	

## (b) Market risk, continued

#### (i) Interest rate risk, continued

#### Interest rate sensitivity analysis

The management of interest rate risk, based on an interest rate gap analysis, is supplemented by monitoring the sensitivity of financial assets and liabilities. An analysis of the sensitivity of profit or loss and equity (net of taxes) to changes in interest rates (repricing risk), based on a simplified scenario of a 100 basis point (bp) symmetrical fall or rise in all yield curves and positions of interest-bearing assets and liabilities existing as at 31 December 2017 and 2016, is as follows:

	2017		2016	
	Profit or loss KZT'000	Equity KZT'000	Profit or loss KZT'000	Equity KZT'000
100 bp parallel fall	400,662	400,662	227,412	227,412
100 bp parallel rise	(400,662)	(400,662)	(227,412)	(227,412)

An analysis of sensitivity of net profit or loss and equity as a result of changes in the fair value of financial assets available-for-sale due to changes in the interest rates based on positions existing as at 31 December 2017 and 2016 and a simplified scenario of a 100 bp symmetrical fall or rise in all yield curves is as follows:

	20	17	2016	
	Profit or loss KZT'000	Equity KZT'000	Profit or loss KZT'000	Equity KZT'000
100 bp parallel fall	-	381,579	-	36,723
100 bp parallel rise		(381,579)	-	(36,723)

#### (ii) Currency risk

The Bank has assets and liabilities denominated in several foreign currencies.

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Bank hedges its exposure to currency risk. The Bank manages its foreign currency position through the limits established for each currency and net foreign currency position limits.

## (b) Market risk, continued

## (ii) Currency risk, continued

The following table shows the foreign currency exposure structure of financial assets and liabilities as at 31 December 2017:

				Other	
	USD KZT'000	EUR KZT'000	RUB KZT'000	currencies KZT'000	Total KZT'000
ASSETS					
Cash and cash					
equivalents	99,089,989	8,811,380	2,557,253	344,413	110,803,035
Deposits and balances					
with banks	1,991,726	-	150,389	-	2,142,115
Loans to customers	133,297,340	2,450,640	4,191,649	-	139,939,629
Held-to-maturity					
investments	12,596,833	-	-	-	12,596,833
Other financial assets	228,948	31,268	17,580		277,796
Total assets	247,204,836	11,293,288	6,916,871	344,413	265,759,408
LIABILITIES					
Deposits and balances					
from banks	93,499	3,628	1	454	97,582
Current accounts and					
deposits from					
customers	321,937,642	11,245,419	4,719,489	216,016	338,118,566
Other borrowed funds	4,112,521	-	-	-	4,112,521
Other financial					
liabilities	958,104	98,770	45,093	41	1,102,008
Total liabilities	327,101,766	11,347,817	4,764,583	216,511	343,430,677
Net position as at					
31 December 2017	(79,896,930)	(54,529)	2,152,288	127,902	(77,671,269)
The effect of					
derivatives held for					
risk management	70,121,630	-	(1,996,276)		68,125,354
Net position with the					
effect of derivatives					
held for risk					
management as at			1 - 1 0 1 -		(0 = 1 = 0 / =)
<b>31 December 2017</b>	(9,775,300)	(54,529)	156,012	127,902	(9,545,915)

#### (b) Market risk, continued

#### (ii) Currency risk, continued

The following table shows the foreign currency exposure structure of financial assets and liabilities as at 31 December 2016:

	USD KZT'000	EUR KZT'000	RUB KZT'000	Other currencies KZT'000	Total KZT'000
ASSETS			· ·		
Cash and cash					
equivalents	44,768,737	6,261,847	1,226,345	228,862	52,485,791
Deposits and balances	, ,	, ,	, ,	,	, ,
with banks	1,977,048	-	-	-	1,977,048
Loans to customers	199,929,248	9,588,956	2,839,668	-	212,357,872
Held-to-maturity					
investments	12,621,229	-	-	-	12,621,229
Other financial assets	2,091,776	587,795	9,029	-	2,688,600
Total assets	261,388,038	16,438,598	4,075,042	228,862	282,130,540
LIABILITIES			· _ ·		
Deposits and balances					
from banks	2,788,510	3,000,363	1	441	5,789,315
Current accounts and					
deposits from					
customers	350,037,088	8,763,844	3,365,690	187,217	362,353,839
Debt securities issued	120,744,651	-	-	-	120,744,651
Other borrowed funds	4,460,469	-	-	-	4,460,469
Other financial					
liabilities	3,784,960	53,746	9,203	303	3,848,212
Total liabilities	481,815,678	11,817,953	3,374,894	187,961	497,196,486
Net position as at					
31 December 2016	(220,427,640)	4,620,645	700,148	40,901	(215,065,946)
The effect of					
derivatives held for					
risk management	218,377,821	(4,581,460)	(659,202)	-	213,137,159
Net position with the					
effect of derivatives					
held for risk					
management as at					
31 December 2016	(2,049,819)	39,185	40,946	40,901	(1,928,787)

A weakening of the KZT, as indicated below, against the following currencies at 31 December 2017 and 2016 would have increased/(decreased) equity and profit or loss by the amounts shown below. This analysis is on a net of tax basis and is based on foreign currency exchange rate variances that the Bank considered to be reasonably possible at the end of the reporting period. The analysis assumes that all other variables, in particular interest rates, remain constant.

## (b) Market risk, continued

#### (ii) Currency risk, continued

	2017		2016 г.		
	Profit or loss KZT'000	Equity KZT'000	Profit or loss KZT'000	Equity KZT'000	
20% appreciation of USD against KZT	(1,564,048)	(1,564,048)	(327,971)	(327,971)	
20% appreciation of RUB against KZT	(8,725)	(8,725)	6,270	6,270	
20% appreciation of EUR against KZT	24,962	24,962	6,551	6,551	
20% appreciation of other currencies against KZT	20,464	20,464	6,544	6,544	

A strengthening of the KZT against the above currencies at 31 December 2017 and 2016 would have had the equal but opposite effect on the above currencies to the amounts shown above, on the basis that all other variables remain constant.

#### (iii) Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. Other price risk arises when the Bank takes a long or short position in a financial instrument.

#### (iv) Value at Risk estimates

The Bank also utilises Value-at-Risk ("VaR") methodology to monitor market risk of its currency positions.

VaR is a technique that estimates the potential losses that could occur on risk positions as a result of movements in market rates and prices over a specified time horizon and to a given level of confidence. The VaR model used by the Bank is based on a 99 percent confidence level and assumes a 1-day holding period depending on the type of positions. The VaR model used is mainly based on historical simulation. The model derives plausible future scenarios based on historical market rate time series, taking into account inter-relationships between different markets and rates. Potential market price movements are determined with reference to market data from at least the most recent 12 months.

Although VaR is a valuable tool in measuring market risk exposures, it has a number of limitations, especially in less liquid markets as follows:

- the use of historical data as a basis for determining future events may not encompass all potential scenarios, particularly those of an extreme nature;
- a 1-day holding period assumes that all positions can be liquidated or hedged within that period. This is considered to be a realistic assumption in almost all cases but may not be the case in situations in which there is severe market illiquidity for an extended period.
- the use of a 99 % confidence level does not take into account losses that may occur beyond this level. There is a one percent probability that the loss could exceed the VaR estimate.
- VaR is only calculated on the end-of-day balances and does not necessarily reflect exposures that may arise on positions during the trading day;
- the VaR measure is dependent on the position and the volatility of market prices. The VaR of an unchanged position reduces if market volatility declines and vice versa.

#### (b) Market risk, continued

#### (iv) Value at Risk estimates, continued

The Bank does not solely rely on its VaR calculations in its market risk measurement due to inherent risk of usage of VaR as described above. The limitations of the VaR methodology are recognised by supplementing VaR limits with other position and sensitivity limit structures, including limits to address potential concentration risks within each trading portfolio, and gap analysis.

A summary of the VaR estimates in respect of foreign currency risk of the Bank at 31 December is as follows:

	31 December 2017 KZT'000	31 December 2016 KZT'000
Risk of movements in foreign exchange rates	82,062	103,254

#### (c) Credit risk

Credit risk is the risk of financial loss to the Bank if a customer or counterparty to a financial instrument fails to meet its contractual obligations. The Bank has policies and procedures for the management of credit exposures (both for recognised financial assets and unrecognised contractual commitments), including guidelines to limit portfolio concentration and the establishment of a Credit Committee which actively monitors credit risk. The credit policy is reviewed and approved by the Board of Directors.

The credit policy establishes:

- procedures for reviewing and approving loan credit applications;
- methodology for the credit assessment of borrowers (corporate and retail);
- methodology for the credit assessment of counterparties, issuers and insurance companies;
- methodology for the evaluation of collateral;
- credit documentation requirements;
- procedures for the ongoing monitoring of loans and other credit exposures.

Corporate loan credit applications are originated by the relevant client managers and are then passed on to the Corporate Business Block, which is responsible for the corporate loan portfolio. Than applications are passed on for review to the Credit Analysis Function; analysis reports are based on a structured analysis, focusing on the customer's business and financial performance. The loan credit application and opinions are then independently reviewed by the Credit Risk and Collateral Valuation Function and a second opinion is given accompanied by a verification that credit policy requirements are met. The Credit Committee makes decisions based on opinions of the Bank's internal functions. Individual transactions are also reviewed by the Legal, Accounting and Tax functions, depending on the specific risks and pending final approval of the Credit Committee.

The Bank continuously monitors the performance of individual credit exposures and regularly reassesses the creditworthiness of its customers. The review is based on the customer's most recent financial statements and other information submitted by the borrower, or otherwise obtained by the Bank. The current market value of collateral is regularly assessed by either independent appraisal companies or internal specialists, and in the event of negative movements in market prices the borrower is usually requested to put up additional security.

Retail loan credit applications are reviewed through the use of scoring models and application data verification procedures developed by the Retail Business Block together with the Risk Management Block.

## (c) Credit risk, continued

Apart from individual customer analysis by the Credit Risk and Collateral Valuation Function, the credit portfolio is assessed also by the Risk Management Block with regard to credit concentration and market risks.

Loan approvals and credit card limits can be cancelled at anytime.

The maximum exposure to credit risk is generally reflected in the carrying amounts of financial assets in the unconsolidated statement of financial position and unrecognised contractual commitments. The impact of possible netting of assets and liabilities to reduce potential credit exposure is not significant.

The maximum exposure to credit risk from financial assets at the reporting date is as follows:

	2017 KZT'000	2016 KZT'000
ASSETS		
Cash and cash equivalents	112,712,770	57,413,417
Financial instruments at fair value through profit or loss	87,013	122,282,220
Available-for-sale financial assets	50,378,050	2,979,280
Deposits and balances with banks	3,533,408	3,601,512
Loans to customers	608,563,848	690,168,632
Held-to-maturity investments	124,617,053	23,614,279
Other financial assets	4,963,249	15,206,374
Total maximum exposure	904,855,391	915,265,714

For the analysis of concentration of credit risk in respect of loans to customers refer to Note 16.

The maximum exposure to credit risk from unrecognised contractual commitments at the reporting date is presented in Note 33.

As at 31 December 2017 and 2016 the Bank did not have debtors or groups of connected debtors, where credit risk exposure exceeded 10% maximum credit risk exposure

## Offsetting financial assets and financial liabilities

The disclosures set out in the tables below include financial assets and financial liabilities that:

- are offset in the Bank's unconsolidated statement of financial position, or
- are subject to an enforceable master netting arrangement or similar agreement that covers similar financial instruments, irrespective of whether they are offset in the unconsolidated statement of financial position.

Similar financial instruments include derivatives, sales and repurchase agreements, reverse sale and repurchase agreements and securities borrowing and lending agreements.

The Bank conducts derivative transactions that are not transacted on the exchange through a central counterparty. Management believes that such settlements are, in effect, equivalent to net settlement and that, the Bank meets the net settlement criterion as this gross settlement mechanism has features that eliminate or result in insignificant credit and liquidity risk, and that the Bank will process receivables and payables in a single settlement process or cycle.

The Bank receives and accepts collateral in the form of cash and marketable securities in respect of the following transactions:

- derivatives;
- sale and repurchase, and reverse sale and repurchase agreements; and
- securities lending and borrowing.

#### (c) Credit risk, continued

#### Offsetting financial assets and financial liabilities, continued

Such collateral is subject to the standard industry terms of the International Swaps and Derivatives Association ("ISDA") Credit Support Annex. This means that securities received/given as collateral can be pledged or sold during the term of the transaction but must be returned on maturity of the transaction. The terms also give each counterparty the right to terminate the related transactions upon the counterparty's failure to post collateral.

The table below shows financial assets and financial liabilities subject to offsetting, enforceable master netting arrangements and similar arrangements as at 31 December 2017:

KZT'000	Gross amounts of recognised	Gross amount of recognised financial assets/liabilities offset in the unconsolidated	Net amount of financial assets/liabilities presented in the unconsolidated		s not offset in the d statement of position	
Types of financial assets/liabilities	financial assets/liabilities	statement of financial position	statement of financial position	Financial instruments	Cash collateral received	Net amount
Held-to-maturity investments	43,717,212	-	43,717,212	(42,282,857)		1,434,355
Loans to customers	3,320,219		3,320,219		(3,320,219)	
Total financial assets	47,037,431		47,037,431	(42,282,857)	(3,320,219)	1,434,355
Amounts payable under repurchase agreements	(42,282,857)	-	(42,282,857)	42,282,857	-	
Current accounts and deposits from customers	(3,320,219)		(3,320,219)		3,320,219	
Total financial liabilities	(45,603,076)		(45,603,076)	42,282,857	3,320,219	-

The table below shows financial assets and financial liabilities subject to offsetting, enforceable master netting arrangements and similar arrangements as at 31 December 2016:

KZT'000	Gross amounts of recognised	Gross amount of recognised financial assets/liabilities offset in the unconsolidated	Net amount of financial assets/liabilities presented in the unconsolidated	ties Related amounts not offset in t unconsolidated statement of		
Types of financial assets/liabilities	financial assets /liabilities	statement of financial position	statement of financial position	Financial instruments	Cash collateral received	Net amount
Loans to customers	1,088,598		1,088,598		(1,088,598)	
Total financial assets	1,088,598		1,088,598		(1,088,598)	
Current accounts and deposits from customers <b>Total financial</b>	(1,088,598)		(1,088,598)		1,088,598	
liabilities	(1,088,598)		(1,088,598)		1,088,598	

## (c) Credit risk, continued

## Offsetting financial assets and financial liabilities, continued

The gross amounts of financial assets and financial liabilities and their net amounts as presented in the unconsolidated statement of financial position that are disclosed in the above tables are measured in the unconsolidated statement of financial position on the following basis:

• assets and liabilities resulting from sale and repurchase agreements, reverse sale and repurchase agreements and securities lending and borrowing – amortised cost.

The securities pledged under repurchased agreements (Note 17) represent the transferred financial assets that are not derecognised in their entirety. The securities lent or sold under agreements to repurchase are transferred to a third party and the Bank receives cash in exchange. These financial assets may be repledged or resold by counterparties in the absence of default by the Bank, but the counterparty has an obligation to return the securities at the maturity of the contract. The Bank has determined that it retains substantially all the risks and rewards of these securities and therefore has not derecognised them. Because the Bank sells the contractual rights to the cash flows of the securities it does not have the ability to use the transferred assets during the term of the agreement.

#### (d) Liquidity risk

Liquidity risk is the risk that the Bank will encounter difficulty in meeting obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. Liquidity risk exists when the maturities of assets and liabilities do not match. The matching and or controlled mismatching of the maturities and interest rates of assets and liabilities is fundamental to liquidity management. It is unusual for financial institutions ever to be completely matched since business transacted is often of an uncertain term and of different types. An unmatched position potentially enhances profitability, but can also increase the risk of losses.

The Bank maintains liquidity management with the objective of ensuring that funds will be available at all times to honour all cash flow obligations as they become due. The liquidity management regulation is reviewed and approved by the Management Board.

The Bank seeks to actively support a diversified and stable funding base comprising debt securities in issue, long and short-term loans from other banks, core corporate and retail customer deposits, accompanied by diversified portfolios of highly liquid assets, in order to be able to respond quickly and efficiently to unforeseen liquidity requirements.

The liquidity management regulation requires:

- projecting cash flows by major currencies and taking into account the level of liquid assets necessary in relation thereto;
- maintaining a diverse range of funding sources;
- managing the concentration and profile of debts;
- maintaining debt financing plans;
- maintaining a portfolio of highly marketable assets that can easily be liquidated as protection against any interruption to cash flow;
- maintaining liquidity and funding contingency plans;
- monitoring liquidity ratios against regulatory requirements.

## (d) Liquidity risk, continued

The Treasury and Assets and Liabilities Department receives information from business units regarding the liquidity profile of their financial assets and liabilities and details of other projected cash flows arising from projected future business. The Treasury and Assets and Liabilities Department then provides for an adequate portfolio of short-term liquid assets to be maintained, largely made up of short-term liquid trading securities, deposits and balances with banks and other inter-bank facilities, to ensure that sufficient liquidity is maintained within the Group as a whole.

The daily liquidity position is monitored by the Treasury and Assets and Liabilities Department and regular liquidity stress testing under a variety of scenarios covering both normal and more severe market conditions is performed by the Risk Management Block. Under normal market conditions, liquidity reports covering the liquidity position are presented to senior management on a weekly basis. Decisions on liquidity management regulation are made by the MRLMC and implemented by the Treasury and Assets and Liabilities Department.

The following tables show the undiscounted cash flows on financial liabilities and credit-related commitments on the basis of their earliest possible contractual maturity. The total gross inflow and outflow disclosed in the tables is the contractual, undiscounted cash flow on the financial asset, liability or commitment.

The maturity analysis for financial liabilities as at 31 December 2017 is as follows:

	Demand and					Total gross amount	
KZT'000	less than	From 1 to	From 3 to	From 6 to	More than	outflow/	Carrying
	1 month	3 months	6 months	12 months	1 year	(inflow)	amount
Non-derivative financial							
liabilities							
Deposits and							
balances from							
banks	140,177	-	-	-	33,233	173,410	173,410
Amounts payable					00,200	1,0,110	1,0,110
under repurchase							
agreements	42,318,331	-	-	-	-	42,318,331	42,282,857
Current accounts							
and deposits from	L						
customers	183,438,557	85,362,379	79,776,689	166,315,112	236,375,523	751,268,260	689,149,730
Debt securities							
issued	80,261	345,053	521,111	946,425	26,933,741	28,826,591	20,598,790
Subordinated							
debt securities							
issued	112,275	-	1,006,269	6,618,544	269,563,868	277,300,956	67,955,179
Other borrowed	0 005 000	2 272 524	1 5 6 2 4 4 1	2 5 5 7 7 2 0	24 405 150	11 00 1 0 12	27 004 701
funds Other financial	2,005,980	3,272,534	1,563,441	3,557,730	34,485,158	44,884,843	37,994,781
liabilities	5,389,545	799,310	7,441	9,914	1,121,851	7,328,061	7,328,061
<b>Derivative</b>	5,569,545	799,510	7,441	9,914	1,121,631	7,528,001	7,528,001
financial							
liabilities							
- Inflow	(21,933,780)	-	_	_	-	(21,933,780)	-
- Outflow	21,953,114	-	-	-	-	21,953,114	19,334
Total liabilities	233,504,460	89,779,276	82,874,951	177,447,725	568,513,374	1,152,119,786	865,502,142
Credit related	- , ,		<u> </u>	, ,		, - , - , • •	- , ,
commitments	54,032,510	-	-	-	-	54,032,510	54,032,510
						· · · · ·	· · ·

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## (d) Liquidity risk, continued

The maturity analysis for financial liabilities as at 31 December 2016 is as follows:

KZT'000	Demand and less than 1 month	From 1 to 3 months	From 3 to 6 months	From 6 to 12 months	More than 1 year	Total gross amount outflow/ (inflow)	Carrying amount
Non-							
derivative financial							
liabilities							
Deposits and balances from							
banks	6,671,235	-	-	-	33,329	6,704,564	6,702,531
Current							
accounts and deposits from							
customers	124,028,982	103,746,176	61,825,398	185,803,377	266,122,373	741,526,306	669,500,205
Debt securities issued	75,883	527,728	4,516,875	125,570,493	16,138,575	146,829,554	130,117,851
Subordinated	/3,003	521,128	4,310,873	125,570,495	10,138,373	140,029,334	130,117,831
debt							
securities issued	112,275	_	1,373,146	1,485,421	42,203,474	45,174,316	23,748,211
Other borrowed	,				, ,		
funds Other financial	1,531,375	1,485,240	12,855,040	5,751,417	43,503,260	65,126,332	55,138,154
liabilities	6,171,760	2,140,642	57,724	41,443	1,369,544	9,781,113	9,781,113
Derivative	, ,	, ,	,	,	, ,	, ,	, ,
<b>liabilities</b> - Inflow	(12,002,(10))					(12,002,(10))	
- Innow - Outflow	(12,903,619) 12,913,710	-	-	-	-	(12,903,619) 12,913,710	- 10,091
Total	12,913,710					12,915,710	10,071
liabilities	138,601,601	107,899,786	80,628,183	318,652,151	369,370,555	1,015,152,276	894,998,156
Credit related	<u> </u>	<u> </u>	· · ·	. <u> </u>	<u> </u>	<u> </u>	<u> </u>
commitments	66,195,139					66,195,139	66,195,139

In accordance with legislation of the Republic of Kazakhstan, depositors can withdraw their term deposits at any time, losing in most of the cases the accrued interest. These deposits are classified in accordance with their stated maturity dates. The maturities of the total amount of term deposits are as follows:

- KZT 52,865,995 thousand are categorised to the demand deposits and those, which mature within less than one month;
- KZT 85,339,994 thousand are categorised to deposits, which mature within one to three months;
- KZT 79,529,236 thousand are categorised to deposits, which mature within three to six months;
- KZT 166,014,723 thousand are categorised to deposits, which mature within six to twelve months;
- KZT 230,136,469 thousand are categorised to deposits, which mature within the period of more than one year.

#### (d) Liquidity risk, continued

However, management believes that in spite of this early withdrawal option and the fact that a substantial portion of customers accounts are on demand, diversification of these customer accounts and deposits by number and type of depositors, and the past experience of the Bank indicates that these customers accounts provide a long-term and stable source of funding.

Management expects that the cash flows from certain financial assets and liabilities will be different from their contractual terms either because management has the discretionary ability to manage the cash flows or because past experience indicates that cash flows will differ from contractual terms.

The table below shows an analysis, by expected maturities, of the amounts recognised in the unconsolidated statement of financial position, excluding derivative instruments, as at 31 December 2017:

KZT'000	Demand and less than 1 month	From 1 to 3 months	From 3 to 12 months	From 1 to 5 years	Over 5 years	No maturity	Overdue	Total
Non-derivative financial assets								
Cash and cash equivalents	144,408,405	-	-		-	-	-	144,408,405
Available-for-sale financial assets	-	17,833	49,400,334	959,883	-	-	-	50,378,050
Deposits and balances with banks	1,357,817	-	150,389		2,025,202	-	-	3,533,408
Loans to customers	34,773,001	43,398,220	179,405,901	279,228,050	24,597,765	-	47,160,911	608,563,848
Held-to-maturity investments	142,422	-	105,114,683	11,729,752	7,630,196	-	-	124,617,053
Investments in subsidiaries	-	-	-	-	-	7,101,853	-	7,101,853
Current tax asset	1,001,560	-	-	-	-	-	-	1,001,560
Property, plant and equipment and								
intangible assets	-	-	-	-	-	21,632,274	-	21,632,274
Other assets	2,940,083	855,313	160,333	133,961	1,842,179	770,829	83,610	6,786,308
Total assets	184,623,288	44,271,366	334,231,640	292,051,646	36,095,342	29,504,956	47,244,521	968,022,759
Non-derivative financial liabilities								
Deposits and balances from banks	140,177	-	-	-	33,233	-	-	173,410
Amounts payable under repurchase								,
agreements	42,282,857	-	-	-	-	-	-	42,282,857
Current accounts and deposits from								
customers	180,427,673	80,570,120	230,591,958	135,951,825	61,608,154	-	-	689,149,730
Debt securities issued	70,898	228,118	133,173	12,553,034	7,613,567	-	-	20,598,790
Subordinated debt securities issued	106,038	-	961,580	9,880,642	57,006,919	-	-	67,955,179
Other borrowed funds	2,005,980	3,078,652	4,147,781	11,239,114	17,523,254			37,994,781
Deferred tax liabilities	-	-	-	-	-	3,830,888	-	3,830,888
Other liabilities	6,428,206	799,448	962,234	28,225	1,108,191		-	9,326,304
Total liabilities	231,461,829	84,676,338	236,796,726	169,652,840	144,893,318	3,830,888	-	871,311,939
Net position	(46,838,541)	(40,404,972)	97,434,914	122,398,806	(108,797,976)	25,674,068	47,244,521	96,710,820

## (d) Liquidity risk, continued

The table below shows an analysis, by expected maturities, of the amounts recognised in the unconsolidated statement of financial position, excluding derivative instruments, as at 31 December 2016:

KZT'000	Demand and less than 1 month	From 1 to 3 months	From 3 to 12 months	From 1 to 5 years	Over 5 years	No maturity	Overdue	Total
Non-derivative financial assets					J	<u>v</u>		
Cash and cash equivalents	96,670,667	-	_	-	-	_	-	96,670,667
Available-for-sale financial assets	-	46,583	1,988,487	944,210	-	19,179	-	2,998,459
Deposits and balances with banks	1,620,973	-	-	-	1,980,539	-	-	3,601,512
Loans to customers	38,521,430	45,240,629	237,434,829	300,890,363	23,902,161	-	44,179,220	690,168,632
Held-to-maturity investments	142,834	-	2,105,816	13,755,908	7,609,721	-	-	23,614,279
Investment in subsidiary	-	-	-	-	-	7,097,853	-	7,097,853
Current tax asset	3,408,819	-	-	-	-	-	-	3,408,819
Property, plant and equipment and								
intangible assets	-	-	-	-	-	24,733,023	-	24,733,023
Other assets	6,925,027	1,090,851	5,038,825	1,821,955	2,254,046	589,932	55,442	17,776,078
Total assets	147,289,750	46,378,063	246,567,957	317,412,436	35,746,467	32,439,987	44,234,662	870,069,322
Non-derivative financial liabilities								
Deposits and balances from banks Current accounts and deposits from	6,669,202	-	-	-	33,329	-	-	6,702,531
customers	120,751,599	97,902,026	230,107,665	155,880,613	64,858,302	-	-	669,500,205
Debt securities issued	67,031	348,887	120,744,652	1,402,946	7,554,335	-	-	130,117,851
Subordinated debt securities issued	106,038	-	414,445	9,830,095	13,397,633	-	-	23,748,211
Other borrowed funds	1,570,995	1,116,562	16,628,357	16,454,115	19,368,125	-	-	55,138,154
Deferred tax liabilities	-	-	-	-	-	2,309,290	-	2,309,290
Other liabilities	6,588,758	2,687,076	575,129	3,870	1,370,281	-	-	11,225,114
Total liabilities	135,753,623	102,054,551	368,470,248	183,571,639	106,582,005	2,309,290	-	898,741,356
Net position	11,536,127	(55,676,488)	(121,902,291)	133,840,797	(70,835,538)	30,130,697	44,234,662	(28,672,034)

#### (d) Liquidity risk, continued

Management believes that the following factors provide decrease in the liquidity gap up to 1 year:

- Management's analysis of behaviour of holders of term deposits during the past three years indicates that offering of competitive interest rates provides for high level of renewals.
- The balance of customer accounts and deposits from related parties, which is due up to 1 year, is KZT 48,539,280 thousand as at 31 December 2017. Management believes that the term deposits will be extended when they fall due and withdrawals of significant customer accounts, if required, will be coordinated with the Bank's liquidity management objectives.

#### (e) Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Bank's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks, such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour. Operational risks arise from all of the Bank's operations.

The Bank's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Bank's reputation with overall cost effectiveness and innovation. In all cases, the Bank policy requires compliance with all applicable legal and regulatory requirements.

The Bank manages operational risk by establishing internal controls that management determines to be necessary in each area of its operations.

## 32 Capital management

The NBRK sets and monitors capital requirements for the Bank.

The Bank defined as capital those items defined by statutory regulation as capital for credit institutions.

Tier 1 capital is a total of basic and additional capital. Basic capital comprises paid-in ordinary share capital, share premium, current and prior periods' retained earnings and reserves created thereof, less treasury share capital, intangible assets including goodwill, and current and prior periods losses, deferred tax asset net of deferred tax liability, excluding deferred tax assets recognised in relation to deductible temporary differences, other revaluation reserves, gains from sales related to asset securitisation transactions, gains or losses from revaluation of financial liabilities at fair value related to change in own credit risk, regulatory adjustments to be deducted from the additional capital, but due to insufficient levels of it deducted from basic capital, and investments in financial instruments of perpetual contracts and paid-in preference share capital less adjustments for the Bank's investment in its own perpetual financial instruments, treasury preference shares, investments in financial instruments of investees not consolidated in the Group with certain limitations and regulatory adjustments to be deducted from the tier 2 capital, but due to insufficient levels of it deducted from the tier 2 capital, but due to insufficient levels of it deducted from the tier 2 capital, but due to insufficient levels of it deducted from the tier 2 capital, but due to insufficient levels of it deducted from the tier 2 capital, but due to insufficient levels of it deducted from the tier 2 capital, but due to insufficient levels of it deducted from the tier 2 capital, but due to insufficient levels of it deducted from the tier 2 capital, but due to insufficient levels of it deducted from the tier 2 capital, but due to insufficient levels of it deducted from the tier 2 capital, but due to insufficient levels of it deducted from the tier 2 capital, but due to insufficient levels of it deducted from the tier 2 capital, but due to insufficient levels of it deducted from the tier 2 capital, but due to insufficien

Tier 2 capital comprises subordinated debt in KZT less investments in subordinated debt of financial institutions the Bank holds 10% and more shares in, not consolidated in the Group with certain limitations.

Total capital is the sum of tier 1 and tier 2 capital less positive difference between retail deposits and statutory capital multiplied by 5.5, and less 16.67% of the positive difference between regulatory impairment provisions and IFRS impairment provision as at 31 December 2017 (total capital is the sum of tier 1 and tier 2 capital less positive difference between retail deposits and statutory capital multiplied by 5.5 as at 31 December 2016).

## 32 Capital management, continued

There are a set of different limitations and classification criteria applied to the above listed total capital elements.

In accordance with the regulations set by the NBRK the Bank has to maintain total capital adequacy within the following coefficients:

- a ratio of basic capital to the sum of credit risk-weighted assets, contingent liabilities, market risk-weighted assets and contingent assets and liabilities, quantified operational risk (k1)
- a ratio of tier 1 capital to the sum of credit risk-weighted assets, contingent liabilities, market risk-weighted assets and contingent assets and liabilities, and quantified operational risk (k1-2)
- a ratio of total capital to the sum of credit risk-weighted assets, contingent liabilities, market risk-weighted assets and contingent assets and liabilities, quantified operational risk (k2).

As at 31 December 2017, the minimum level of ratios as applicable to the Bank are as follows:

- k1 not less than 0.055 (31 December 2016: 0.050)
- k1-2 not less than 0.065 (31 December 2016: 0.060)
- k2 not less than 0.080 (31 December 2016: 0.075).

The Bank complied with all externally imposed capital requirements as at 31 December 2017 and 31 December 2016. As at 31 December 2017 Bank's coefficients are as follows: k1 - 0.106, k1-2 - 0.106 and k2 - 0.145 (31 December 2016: k1 - 0.097, k1-2 - 0.097 and k2 - 0.116).

The following table shows the composition of the capital position as at 31 December 2017 calculated in accordance with the requirements established by the Resolution of Board of National Bank of the Republic of Kazakhstan of 13 September 2017, No. 170 "On establishment of normative values and techniques of calculations of prudential standard rates and other regulations, obligatory to observance, and limits of the size of the capital of bank for the certain date and Rules of calculation and limits of the open foreign exchange position of bank" with amendments and additions (31 December 2016: the Resolution of Board of National Bank of the Republic of Kazakhstan of 30 May 2016, No. 147).

## 32 Capital management, continued

	31 December 2017 KZT'000	31 December 2016 KZT'000
Tier 1 capital		
Basic capital:		
Share capital	57,135,194	51,135,191
Additional paid-in capital	2,025,632	2,025,632
Statutory retained earnings of prior periods	24,343,504	22,779,568
Retained earnings of current year	4,373,479	2,150,936
Reserves formed from statutory retained earnings of prior periods	8,616,901	8,616,901
Dynamic reserve subject to limitation of 1.25% of risk-weighted		
statutory assets	7,580,845	7,580,845
Revaluation reserve for available-for-sale financial assets	(222,039)	(101,978)
Statutory adjustments:	(;•••>)	(,)
Intangible assets including goodwill	(6,882,729)	(8,019,051)
Tier 1 capital	96,970,787	86,168,044
Tier 2 capital		
Subordinated debt	45,287,160	_
KZT-denominated subordinated debt placed before 1 January 2015	13,360,025	17,374,985
Statutory adjustments:	15,500,025	17,574,905
Own repurchased subordinated debt	(34,360)	(45,450)
Tier 2 capital	58,612,825	17,329,535
Statutory adjustments:	30,012,023	17,029,000
16.67% of the positive difference between regulatory impairment		
provisions and IFRS impairment provision	(23,231,354)	_
Total capital	132,352,258	103,497,579
Risk-weighted assets, contingent assets and liabilities and derivative financial instruments and operational risk	102,032,200	103,457,375
Credit risk-weighted assets	816,670,402	823,193,558
Credit risk-weighted contingent liabilities	39,341,362	46,336,594
Credit risk-weighted derivative financial instruments	403.735	266.787
Market risk-weighted assets and contingent liabilities	7,702,538	1,940,177
Operational risk	49,380,355	20,336,223
Risk-weighted assets, contingent assets and liabilities and		
derivative financial instruments and operational risk	913,498,392	892,073,339
k1	0.106	0.097
k1-2	0.106	0.097
k2	0.145	0.116

The Bank's policy is to maintain a strong capital base so as to maintain investor creditor and market confidence and to sustain future development of the business. The impact of the level of capital on shareholders' return is also recognised and the Bank recognises the need to maintain a balance between the higher returns that might be possible with greater gearing and advantages and security afforded by a sound capital position.

## 33 Credit related commitments

The Bank has outstanding commitments to extend loans. These commitments take the form of approved loans and credit card limits and overdraft facilities.

The Bank provides financial guarantees and letters of credit to guarantee the performance of customers to third parties. These agreements have fixed limits and generally extend for a period of up to five years.

The Bank applies the same credit risk management policies and procedures when granting offbalance credit commitments, financial guarantees and letters of credit as it does for granting loans to customers.

The contractual amounts of credit commitments are set out in the following table by category. The amounts reflected in the table for commitments assume that amounts are fully advanced. The amounts reflected in the table for guarantees and letters of credit represent the maximum accounting loss that would be recognised at the reporting date if the counterparties failed completely to perform as contracted.

	2017 KZT'000	2016 KZT'000
Contracted amount		
Loan and credit line commitments	25,266,469	34,817,760
Guarantees	28,379,025	29,591,731
Letters of credit	387,016	1,785,648
	54,032,510	66,195,139

Management expects that loan and credit line commitments, to the extent demanded, will be funded from amounts collected from scheduled repayments of current loan portfolio.

The total outstanding contractual commitments above do not necessarily represent future cash requirements, as these commitments may expire or terminate without being funded.

As at 31 December 2017 the Bank has 1 customer whose balances exceed 10% of total commitments (31 December 2016: 1 customer). The value of these commitments as at 31 December 2017 is KZT 12,634,253 thousand (31 December 2016: KZT 13,416,088 thousand).

## 34 **Operating leases**

#### Leases as lessee

Non-cancellable operating lease rentals as at 31 December are payable as follows:

	2017 г. КZТ'000	2016 г. KZT'000
Less than 1 year	1,707,008	1,617,322
From 1 to 5 years	4,955,854	3,858,673
	6,662,862	5,475,995

The Bank leases a number of premises and equipment under operating leases. The leases typically run for an initial period of one to five years, with an option to then renew the lease. Lease payments are usually increased annually to reflect market rentals.

During the current year KZT 1,686,173 thousand was recognised as an expense in profit or loss in respect of operating leases (2016: KZT 1,780,411 thousand).

## 35 Contingencies

## (a) Insurance

The insurance industry in the Republic of Kazakhstan is in a developing state and many forms of insurance protection common in other parts of the world are not yet generally available. The Bank does not have full coverage for its plant facilities, business interruption, or third party liability in respect of property or environmental damage arising from accidents on Bank's property or relating to Bank's operations. Until the Bank obtains adequate insurance coverage, there is a risk that the loss or destruction of certain assets could have a material adverse effect on operations and unconsolidated financial position.

## (b) Litigations

In the ordinary course of business, the Bank is subject to legal actions and complaints. Management believes that the ultimate liability, if any, arising from such actions or complaints, will not have a material adverse effect on the financial condition or the results of future operations.

## (c) Taxation contingencies

The taxation system in the Republic of Kazakhstan is relatively new and is characterised by frequent changes in legislation, official pronouncements and court decisions, which are often unclear, contradictory and subject to varying interpretation by different tax authorities, including opinions with respect to IFRS treatment of revenues, expenses and other items in the unconsolidated financial statements. Taxes are subject to review and investigation by various levels of authorities, which have the authority to impose severe fines and interest charges. A tax year generally remains open for review by the tax authorities for five subsequent calendar years; however, under certain circumstances a tax year may remain open longer.

These circumstances may create tax risks in the Republic of Kazakhstan that are substantially more significant than in other countries. Management believes that it has provided adequately for tax liabilities based on its interpretations of applicable tax legislation, official pronouncements and court decisions. However, the interpretations of the relevant authorities could differ and the effect on these unconsolidated financial statements, if the authorities were successful in enforcing their interpretations, could be significant.

## **36** Related party transactions

## (a) Control relationships

The Bank's parent company is Eurasian Financial Company JSC (the "Parent company"). The Parent company is controlled by the group of individuals, Mr. Mashkevich A.A., Mr. Shodiyev P.K., Mr. Ibragimov A.R., each of whom owns 33.3%. Publicly available consolidated financial statements are produced by the Parent company.

## (b) Transactions with members of the Board of Directors, the Management Board and other key management personnel

Total remuneration included in personnel expenses for the year ended 31 December is as follows:

	2017 KZT'000	2016 KZT'000
Members of the Board of Directors	530,994	554,548
Members of the Management Board	2,089,205	2,230,492
Other key management personnel	1,370,129	1,566,772
	3,990,328	4,351,812

These amounts include non-cash benefits in respect of members of the Board of Directors, the Management Board and other key management personnel.

## (b) Transactions with members of the Board of Directors, the Management Board and other key management personnel, continued

The outstanding balances and average effective interest rates as at 31 December 2017 and 2016 for transactions with members of the Board of Directors, the Management Board and other key management personnel are as follows:

	2017 KZT'000	Average effective interest rate, %	2016 г. КZТ'000	Average effective interest rate, %
Unconsolidated statement of financial position ASSETS				
Loans to customers LIABILITIES Current accounts and deposits from	143,706	12.00	641,936	7.10
customers	12,160,627	8.22	4,993,278	6.77

Amounts included in profit or loss in relation to transactions with the members of the Board of Directors, the Management Board and other key management personnel for the year ended 31 December are as follows:

	2017 KZT'000	2016 KZT'000
Profit or loss Interest income Interest expense	19,552 (430,970)	20,502 (121,097)

#### (c) Transactions with other related parties

The outstanding balances and the related average effective interest rates as at 31 December 2017 and related profit or loss amounts of transactions for the year ended 31 December 2017 with other related parties are as follows:

31 December 2017	The Parent Company		Other subsidiaries of the Parent company		Subsidiaries of the Bank		Other related parties*			
	KZT'000	Average effective interest rate, %	KZT'000	Average effective interest rate, %	KZT'000	Average effective interest rate, %	KZT'000	Average effective interest rate, %	Total KZT'000	
Unconsolidated statement of financial position										
ASSETS										
Cash and cash equivalents										
- in KZT	-	-	-	-	6,889	-	-	-	6,889	
- in USD	-	-	-	-	3,231,929	-	-	-	3,231,929	
- in other currencies	-	-	-	-	8,214	-	-	-	8,214	
Investments in subsidiaries										
- in KZT	-	-	-	-	7,101,853	-	-	-	7,101,853	
Loans to customers										
- in KZT	-	-	-	-	145,749	0.10	9,613,093	12.63	9,758,842	
- in USD	-	-	-	-	13,840,373	0.10	79,709,017	6.82	93,549,390	
- in other currencies	-	-	-	-	-	-	2,294,061	16.84	2,294,061	
Loans to customers (allowance for impairment)	-	-	-	-	(4,899,954)	-	(946,285)	-	(5,846,239)	
Other assets										
- in KZT	-	-	18,769	-			61,355	-	80,124	

## (c) Transactions with other related parties, continued

31 December 2017	The Parent Company		Other subsidiaries of the Parent company		Subsidiarie	es of the Bank	Other relat		
	KZT'000	Average effective interest rate, %	KZT'000	Average effective interest rate, %	KZT'000	Average effective interest rate, %	KZT'000	Average effective interest rate, %	Total KZT'000
LIABILITIES		·							
Deposits and balances from banks									
- in KZT	-	-	-	-	24,409	-	-	-	24,409
- in USD	-	-	-	-	162	-	-	-	162
- in other currencies	-	-	-	-	1	-	-	-	1
Current accounts and deposits from									
customers									
- in KZT	381,303	9.50	968,224	9.47	3,742	-	19,090,218	7.43	20,443,487
- in USD	-	-	3,056,943	2.95	-	-	107,047,853	1.61	110,104,796
- in other currencies	-	-	465,059	5.98	-	-	2,466,928	7.50	2,931,987
Debt securities issued			,						
- in KZT	-	-	11,301,939	8.50	-	-	-	-	11,301,939
Subordinated debt securities issued									
- in KZT	-	-	26,702	8.08	-	-	-	-	26,702
Other liabilities									
- in KZT	-	-	311,833	-	-	-	4,968	-	316,801
Items not recognised in the unconsolidated statement of financial									
<b>position</b> Loan and credit line commitments					895,777		774,340		1,670,117
Guarantee received	_		-		095,777		4,918,502		4,918,502
Profit/(loss)	-		-		-		4,910,502		4,910,502
Interest income	_		_		870,342		6,830,453		7,700,795
Interest expense	(230,286)		(2,190,163)		(77,706)		(2,832,738)		(5,330,893)
Fee and commission income	1,768		48,303		71		400,873		451,015
Net foreign exchange gain/(loss)	1,700		203,087		(83,140)		859,226		979,323
Other operating expenses	-		205,007		(05,140)		(50,723)		(50,723)
Impairment losses	-		-		(4,900,231)		(354,776)		(5,255,007)
impairment losses on investment in					(1,900,291)		(351,770)		(0,200,007)
subsidiary	-		_		(7,883,963)		-		(7,883,963)
Other general administrative expenses	-		(189,849)				(218,744)		(408,593)

## (c) Transactions with other related parties, continued

The outstanding balances and the related average effective interest rates as at 31 December 2016 and related profit or loss amounts of transactions for the year ended 31 December 2016 with other related parties are as follows:

31 December 2016	ecember 2016 The Parent Company			idiaries of the company	Subsidiary	of the Bank	Other rela		
	KZT'000	Average effective interest rate, %	KZT'000	Average effective interest rate, %	KZT'000	Average effective interest rate, %	KZT'000	Average effective interest rate, %	Total KZT'000
Unconsolidated statement of financial position ASSETS									
Cash and cash equivalents									
- in KZT	-	-	-	-	6,889	-	-	-	6,889
- in USD	-	-	-	-	3,444,822	-	-	-	3,444,822
- in other currencies	-	-	-	-	696	-	-	-	696
Investment in subsidiaries									
- in KZT	-	-	-	-	7,097,853	-	-	-	7,097,853
Loans to customers									
- in KZT	-	-	-	-	-	-	16,247,770	10.63	16,247,770
- in USD	-	-	-	-	-	-	88,485,051	6.58	88,485,051
- in other currencies	-	-	-	-	-	-			
Loans to customers (allowance for									
impairment)	-	-	-	-		-	(1,135,274)	-	(1,135,274)
Other assets									
- in KZT			14,420				41		14,461

## (c) Transactions with other related parties, continued

31 December 2016	Parent C	ompany	Other subsidiaries of the Parent company		Subsidiary o	f the Bank	Other relate		
	KZT'000	Average effective interest rate, %	KZT'000	Average effective interest rate, %	KZT'000	Average effective interest rate, %	KZT'000	Average effective interest rate, %	Total '000 KZT
LIABILITIES									
Deposits and balances from banks									
- in KZT	-	-	-	-	9,805	-	-	-	9,805
- in USD	-	-	-	-	249	-	-	-	249
- in other currencies	-	-	-	-	1	-	-	-	1
Current accounts and deposits from customers									
- in KZT	378,046	16.78	5,924,545	16.86	-	-	10,657,835	3.76	16,960,426
- in USD	18,400	2.00	965,061	3.94	-	-	57,257,802	1.87	58,241,263
- in other currencies	-	-	215,762	-	-	-	954,806	8.67	1,170,568
Debt securities issued									
- in KZT	-	-	44,174	12.48	-	-	-	-	44,174
- in USD	-	-	20,817,249	8.58	676,690	7.00	-	-	21,493,939
Subordinated debt securities issued									
- in KZT	-	-	23,067	12.11	-	-	-	-	23,067
Other liabilities									
- in KZT	-	-	302,236	-	-	-	1,532	-	303,768
Items not recognised in the unconsolidated									
statement of financial position									
Guarantees received	-		-		-		6,337,824		6,337,824
Letters of credit	-		-		-		279,011		279,011
Profit/(loss)									
Interest income	-		-		-		6,923,108		6,923,108
Interest expense	(168,549)		(2,597,119)		(87,210)		(1,740,575)		(4,593,453)
Fee and commission income	1,265		51,291		30		390,466		443,052
Net foreign exchange gain/(loss)	43,174		(358,658)		(84,823)		(1,144,587)		(1,544,894)
Other operating expenses	-		-		-		(44,195)		(44,195)
Impairment losses	-		-		-		(507,285)		(507,285)
Other general administrative expenses			(42,424)				(32,825)		(75,249)

\*Other related parties are the entities that are controlled by the Parent company's shareholders.

#### (c) Transactions with other related parties, continued

As at 31 December 2017 loans to customers in the amount of KZT 29,703,941 thousand were insured by an insurance company under common control (31 December 2016: KZT 86,568,856 thousand).

## 37 Financial assets and liabilities: fair values and accounting classifications

#### (a) Accounting classifications and fair values

The table below sets out the carrying amounts and fair values of financial assets and financial liabilities as at 31 December 2017:

1/7/73000	Trading	Held-to- maturity	Loans and receivables	Available-for- sale	Other amortised	Total carrying	Fair value
KZT'000	Traunig	maturity		sale	cost	amount	
Cash and cash equivalents	-	-	144,408,405	-	-	144,408,405	144,408,405
Financial instruments at fair value through profit or loss	87,013	-	-	-	-	87,013	87,013
Available-for-sale financial assets	-	-	-	50,378,050	-	50,378,050	50,378,050
Deposits and balances with banks	-	-	3,533,408	-	-	3,533,408	3,533,408
Loans to customers							
Loans to corporate customers	-	-	333,429,254	-	-	333,429,254	323,352,716
Loans to retail customers	-	-	275,134,594	-	-	275,134,594	261,306,123
Held-to-maturity investments							
Government bonds	-	119,715,663	-	-	-	119,715,663	116,881,642
Corporate bonds	-	4,901,390	-	-	-	4,901,390	5,122,535
Other financial assets	-	-	4,963,249	-	-	4,963,249	4,963,249
_	87,013	124,617,053	761,468,910	50,378,050	-	936,551,026	910,033,141
Financial instruments at fair value through profit or loss	19,334	-	-	-	_	19,334	19,334
Deposits and balances from banks	-	-	-	-	173,410	173,410	173,410
Amounts payable under repurchase agreements	-	-	-	-	42,282,857	42,282,857	42,089,943
Current accounts and deposits from customers	-	-	-	-	689,149,730	689,149,730	690,405,167
Debt securities issued	-	-	-	-	20,598,790	20,598,790	19,141,869
Subordinated debt securities issued	-	-	-	-	67,955,179	67,955,179	64,098,339
Other borrowed funds	-	-	-	-	37,994,781	37,994,781	37,994,781
Other financial liabilities	-	-	-	-	7,328,061	7,328,061	7,328,061
=	19,334	-	-		865,482,808	865,502,142	861,250,904

## (a) Accounting classifications and fair values, continued

The table below sets out the carrying amounts and fair values of financial assets and financial liabilities as at 31 December 2016:

KZT'000	Trading	Held-to- maturity	Loans and receivables	Available-for- sale	Other amortised cost	Total carrying amount	Fair value
Cash and cash equivalents	-	-	96,670,667	-	-	96,670,667	96,670,667
Financial instruments at fair value through profit or loss	122,282,220	-	-	-	-	122,282,220	122,282,220
Available-for-sale financial assets	-	-	-	2,998,459	-	2,998,459	2,998,459
Deposits and balances with banks	-	-	3,601,512	-	-	3,601,512	3,601,512
Loans to customers			, ,			, ,	, ,
Loans to corporate customers	-	-	426,661,506	-	-	426,661,506	418,695,413
Loans to retail customers	-	-	263,507,126	-	-	263,507,126	253,464,252
Held-to-maturity investments			, ,			, ,	, ,
Government bonds	-	18,668,207	-	-	-	18,668,207	18,104,645
Corporate bonds	-	4,946,072	-	-	-	4,946,072	5,142,516
Other financial assets	-	-	15,206,374	-	-	15,206,374	15,206,374
	122,282,220	23,614,279	805,647,185	2,998,459	-	954,542,143	936,166,058
Financial instruments at fair value through profit or loss	10,091	_	-	-	-	10,091	10,091
Deposits and balances from banks	-	-	-	-	6,702,531	6,702,531	6,702,531
Current accounts and deposits from customers	-	-	-	-	669,500,205	669,500,205	670,164,381
Debt securities issued	-	-	-	-	130,117,851	130,117,851	121,977,616
Subordinated debt securities issued	-	-	-	-	23,748,211	23,748,211	20,674,917
Other borrowed funds	-	-	-	-	55,138,154	55,138,154	55,138,154
Other financial liabilities	-	-	-	-	9,781,113	9,781,113	9,781,113
	10,091	-	-	-	894,988,065	894,998,156	884,448,803

## (a) Accounting classifications and fair values, continued

The estimates of fair value are intended to approximate the price that would be received to sell an asset, or paid to transfer a liability in an orderly transaction between market participants at the measurement date. However, given the uncertainties and the use of subjective judgment, the fair value should not be interpreted as being realisable in an immediate sale of the assets or transfer of liabilities.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments, the Bank determines fair values using other valuation techniques.

The objective of valuation techniques is to arrive at a fair value determination that reflects the price that would be received to sell the asset or paid to transfer the liability in an orderly transaction between market participants at the measurement date.

Valuation techniques include net present value and discounted cash flow models and comparison to similar instruments for which market observable prices exist. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other premia used in estimating discount rates, bond and equity prices and foreign currency exchange rates. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the reporting date that would have been determined by market participants acting at arm's length.

The Bank uses widely recognised valuation models to determine the fair value of common and more simple financial instruments, such as interest rate and currency swaps that use only observable market data and require little management judgment and estimation. Observable prices and model inputs are usually available in the market for listed debt and equity securities, exchange traded derivatives and simple over the counter derivatives such as interest rate swaps.

For more complex instruments, the Bank uses proprietary valuation models. Some or all of the significant inputs into these models may not be observable in the market, and are derived from market prices or rates or are estimated based on assumptions. Example of instruments involving significant unobservable inputs include certain loans and securities for which there is no active market.

As disclosed in Note 14, as at 31 December 2016 the fair value of unquoted equity securities available-for-sale with a carrying value of KZT 19,179 thousand cannot be determined.

The following assumptions are used by management to estimate the fair values of financial instruments:

- discount rates of 5.40 14.20% and 7.30 19.20%, are used for discounting future cash flows from loans to corporate customers and loans to retail customers, respectively (31 December 2016: 7.60 14.00% and 6.60 17.40%, respectively);
- discount rates of 1.60 8.60% and 2.20 12.10%, are used for discounting future cash flows from current accounts and deposits of corporate and retail customers, respectively (31 December 2016: 0.30 11.10% and 0.20 12.80%);
- quoted market prices are used for determination of fair value of debt securities issued.

The estimates of fair value are intended to approximate the amount for which a financial instrument can be exchanged between knowledgeable, willing parties in an arm's length transaction. However, given the uncertainties and the use of subjective judgment, the fair value should not be interpreted as being realisable in an immediate sale of the assets or settlement of liabilities.

## (b) Fair value hierarchy

The Bank measures fair values for financial instruments recorded on the unconsolidated statement of financial position using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Quoted market price (unadjusted) in an active market for an identical instrument;
- Level 2: Valuation techniques based on observable inputs, either directly (i.e., as prices) or indirectly (i.e., derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.
- Level 3: Valuation techniques using unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

The table below analyses financial instruments measured at fair value at 31 December 2017, by the level in the fair value hierarchy into which the fair value measurement is categorised:

KZT'000	Level 2	Level 3	Total
Financial instruments at fair value through profit or			
loss			
- Derivative assets	87,013	-	87,013
- Derivative liabilities	(19,334)	-	(19,334)
Available-for-sale financial assets			
- Debt and other fixed income instruments	50,378,050	-	50,378,050
	50,445,729		50,445,729

The table below analyses financial instruments measured at fair value at 31 December 2016, by the level in the fair value hierarchy into which the fair value measurement is categorised:

KZT'000	Level 2	Level 3	Total
Financial instruments at fair value through profit or			
loss			
- Derivative assets	-	122,282,220	122,282,220
- Derivative liabilities	-	(10,091)	(10,091)
Available-for-sale financial assets			
- Debt and other fixed income instruments	2,979,280	-	2,979,280
	2,979,280	122,272,129	125,251,409

Due to low market liquidity, management considers that quoted prices in active markets are not available, including for government securities listed on the Kazakhstan Stock Exchange. Accordingly, as at 31 December 2017 and 2016 the estimated fair value of these financial instruments is based on the results of valuation techniques involving the use of observable market inputs.

## Unobservable valuation differences on initial recognition

The transaction price of the swap transactions with the NBRK is different from fair value of the swap instruments in the principal markets (Note 13). At initial recognition, the Bank estimates the fair values of the swaps transacted with the NBRK using valuation techniques.

## (b) Fair value hierarchy, continued

#### Unobservable valuation differences on initial recognition, continued

In many cases all significant inputs into the valuation techniques are wholly observable, for example by reference to information from similar transactions in the currency market. In cases where all inputs are not observable, for example because there are no observable trades in a similar risk at the reporting date, the Bank uses valuation techniques that rely on unobservable inputs – e.g. volatilities of certain underlying, expectations of termination periods. When fair value at initial recognition is not evidenced by a quoted price in an active market or based on a valuation technique that uses data only from observable markets, any difference between the fair value at initial recognition and the transaction price is not recognised in profit or loss immediately, but is deferred (see Note 3 (d)(v)).

The following table shows a reconciliation for the year ended 31 December 2016 for fair value measurements in Level 3 of the fair value hierarchy:

	Level 3				
	Financial instruments at fair value through profit or loss				
KZT'000	Derivative assets Derivative liabilities				
Balance at the beginning of the year	143,133,179	(165,039)			
Net gain/(loss) on financial instruments at fair value					
through profit or loss	(5,114,327)	(26,614)			
Repayment	(22,841,742)	181,562			
Coupon prepayment (Note 13)	7,105,110	-			
Balance at the end of the year	122,282,220 (10,091)				

Although the Bank believes that its estimates of fair value are appropriate, the use of different methodologies or assumptions could lead to different measurements of fair value.

As at 31 December 2016 if the interest rate applied to KZT cash flows had increased by 1%, the fair value of the currency swaps with the NBRK in Level 3 of the hierarchy would have increased by KZT 781,418 thousand.

As at 31 December 2016 if the right of early termination had been exercised 3 months earlier, the effect on profit or loss would have been a decrease in the fair value by KZT 235,129 thousand.

## (b) Fair value hierarchy, continued

#### Unobservable valuation differences on initial recognition, continued

The following table analyses the fair value of financial instruments not measured at fair value, by the level in the fair value hierarchy into which each fair value measurement is categorised as at 31 December 2017:

KZT'000	Level 2	Level 3	Total fair values	Total carrying amount
Assets				
Cash and cash equivalents	144,408,405	-	144,408,405	144,408,405
Deposits and balances with banks	3,533,408	-	3,533,408	3,533,408
Loans to customers	492,168,978	92,489,861	584,658,839	608,563,848
Held-to-maturity investments	122,004,177	-	122,004,177	124,617,053
Liabilities				
Deposits and balances from banks	173,410	-	173,410	173,410
Amounts payable under repurchase agreements	42,089,943	-	42,089,943	42,282,857
Current accounts and deposits from				
customers	690,405,167	-	690,405,167	689,149,730
Debt securities issued	19,141,869	-	19,141,869	20,598,790
Subordinated debt securities issued	64,098,339	-	64,098,339	67,955,179
Other borrowed funds	37,994,781		37,994,781	37,994,781

The following table analyses the fair value of financial instruments not measured at fair value, by the level in the fair value hierarchy into which each fair value measurement is categorised as at 31 December 2016:

KZT'000	Level 2	Level 3	Total fair values	Total carrying amount
Assets				
Cash and cash equivalents	96,670,667	-	96,670,667	96,670,667
Deposits and balances with banks	3,601,512	-	3,601,512	3,601,512
Loans to customers	635,645,756	36,513,909	672,159,665	690,168,632
Held-to-maturity investments	23,247,161	-	23,247,161	23,614,279
Liabilities				
Deposits and balances from banks	6,702,531	-	6,702,531	6,702,531
Current accounts and deposits from				
customers	670,164,381	-	670,164,381	669,500,205
Debt securities issued	121,977,616	-	121,977,616	130,117,851
Subordinated debt securities issued	20,674,917	-	20,674,917	23,748,211
Other borrowed funds	55,138,154		55,138,154	55,138,154